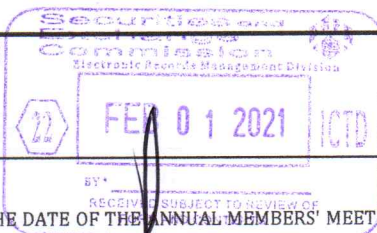


**GENERAL INFORMATION SHEET (GIS)  
NON-STOCK CORPORATION  
FOR THE YEAR 2020**



**GENERAL INSTRUCTIONS:**

- FOR USER CORPORATION: THIS GIS SHALL BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE ANNUAL MEMBERS' MEETING AS STATED IN THE BY-LAWS. **DO NOT LEAVE ANY ITEM BLANK.** WRITE "N.A." IF THE INFORMATION REQUIRED IS NOT APPLICABLE TO THE CORPORATION OR "NONE" IF THE INFORMATION IS NON-EXISTENT. IF THE ANNUAL MEMBERS' MEETING IS HELD ON A DATE OTHER THAN THAT STATED IN THE BY-LAWS, THE GIS SHALL BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS AFTER THE ELECTION OF THE DIRECTORS, TRUSTEES AND OFFICERS OF THE CORPORATION AT THE ANNUAL MEMBERS' MEETING.
- IF NO MEETING IS HELD, THE CORPORATION SHALL SUBMIT THE GIS NOT LATER THAN JANUARY 30 OF THE FOLLOWING YEAR. HOWEVER, SHOULD AN ANNUAL MEMBERS' MEETING BE HELD THEREAFTER, A NEW GIS SHALL BE SUBMITTED/FILED.
- THIS GIS SHALL BE ACCOMPLISHED IN ENGLISH AND CERTIFIED AND SWORN TO BY THE **CORPORATE SECRETARY** OF THE CORPORATION.
- ALL CHANGES ARISING BETWEEN ANNUAL MEETINGS AND AFFECTING THE INFORMATION STATED IN THE GIS, SUCH AS THE DEATH, RESIGNATION OR CESSATION OF HOLDING OF OFFICE OF A DIRECTOR, TRUSTEE, OR OFFICER, SHALL BE REFLECTED IN AN AMENDED GIS LABELED AS SUCH AND THE CHANGES CLEARLY HIGHLIGHTED. THE AMENDED GIS SHALL BE SUBMITTED WITHIN SEVEN [7] DAYS AFTER SUCH CHANGES OCCURRED OR BECAME EFFECTIVE.
- SUBMIT FOUR (4) COPIES OF THE GIS TO THE RECEIVING SECTION AT THE SEC MAIN OFFICE, OR TO SEC SATELLITE OFFICES OR EXTENSION OFFICES. ALL COPIES SHALL UNIFORMLY BE ON A4 OR LETTER-SIZED PAPER. THE PAGES OF ALL COPIES SHALL USE ONLY ONE SIDE.
- ONLY THE GIS ACCOMPLISHED IN ACCORDANCE WITH THESE INSTRUCTIONS SHALL BE CONSIDERED AS COMPLIANT WITH EXISTING RULES AND REGULATIONS.**
- THIS GIS MAY BE USED AS EVIDENCE AGAINST THE CORPORATION AND ITS RESPONSIBLE DIRECTORS/TRUSTEES/OFFICERS FOR ANY VIOLATION OF EXISTING LAWS, RULES AND REGULATIONS

===== PLEASE PRINT LEGIBLY =====

<b>CORPORATE NAME:</b>	MANAGEMENT ASSOCIATION OF THE PHILIPPINES	<b>DATE REGISTERED:</b>	January 14, 1975
<b>BUSINESS/TRADE NAME</b>	MANAGEMENT ASSOCIATION OF THE PHILIPPINES	<b>FISCAL YEAR END:</b>	December 31
<b>SEC REGISTRATION NUMBER:</b>	0000059584	<b>CORPORATE TAX IDENTIFICATION NUMBER (TIN):</b>	000-478-083-000 VAT
<b>DATE OF ANNUAL MEETING PER BY-LAWS:</b>	Every Last Monday of November	<b>WEBSITE/URL ADDRESS:</b>	<a href="http://www.map.org.ph">www.map.org.ph</a>
<b>DATE OF ACTUAL MEETING:</b>	November 23, 2020	<b>EMAIL ADDRESS:</b>	<a href="mailto:map@map.org.ph">map@map.org.ph</a>
<b>COMPLETE PRINCIPAL OFFICE ADDRESS:</b>	Unit 608, Ayala Tower One, Ayala Triangle, Ayala Avenue, Makati City	<b>TELEPHONE NUMBER(S):</b>	+632 7751-1150 to 52
<b>COMPLETE BUSINESS ADDRESS:</b>	Unit 608, Ayala Tower One, Ayala Triangle, Ayala Avenue, Makati City	<b>FAX NUMBER(S):</b>	None

OFFICIAL E-MAIL ADDRESS	ALTERNATE E-MAIL ADDRESS	OFFICIAL MOBILE NUMBER	ALTERNATE MOBILE NUMBER
<a href="mailto:map@map.org.ph">map@map.org.ph</a>	<a href="mailto:mapsecretariat@map.org.ph">mapsecretariat@map.org.ph</a>	None	None

<b>PRIMARY PURPOSE ENGAGED IN:</b>	None-Stock, none-profit Association of Top Executives
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<b>NAME OF EXTERNAL AUDITOR &amp; SIGNING PARTNER:</b>	Isla Lipana & Co./Ma. Lois M. Gregorio-Abad	<b>SEC ACCREDITATION NUMBER:</b>	0009-FR-5	<b>TELEPHONE NUMBER(S):</b>	+632 8845-2728
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<b>IF ENGAGED IN MICROFINANCE BUSINESS, CHECK SERVICES</b> <input type="checkbox"/> Deposits <input type="checkbox"/> Loans <input type="checkbox"/> Money Transfer <input type="checkbox"/> Insurance Products <input type="checkbox"/> Payment Services <input type="checkbox"/> Others	<b>TO BE FILLED UP BY SEC PERSONNEL:</b>	
	<b>INDUSTRY CLASSIFICATION CODE:</b>	<b>NATIONAL GEOGRAPHICAL CODE (NGC):</b>

# GENERAL INFORMATION SHEET

## NON-STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

**Corporate Name:**

MANAGEMENT ASSOCIATION OF THE PHILIPPINES

**A. Is the Corporation a covered person under the Anti Money Laundering Act (AMLA), as amended? (Rep. Acts. 9160/9164/10167/10365)**

Yes     No

**Please check the appropriate box:**

**1.**

- a. Banks
- b. Offshore Banking Units
- c. Quasi-Banks
- d. Trust Entities
- e. Non-Stock Savings and Loan Associations
- f. Pawnshops
- g. Foreign Exchange Dealers
- h. Money Changers
- i. Remittance Agents
- j. Electronic Money Issuers
- k. Financial Institutions which Under Special Laws are subject to Bangko Sentral ng Pilipinas' (BSP) supervision and/or regulation, including their subsidiaries and affiliates.

**2.**

- a. Insurance Companies
- b. Insurance Agents
- c. Insurance Brokers
- d. Professional Reinsurers
- e. Reinsurance Brokers
- f. Holding Companies
- g. Holding Company Systems
- h. Pre-need Companies
- i. Mutual Benefit Association
- j. All Other Persons and entities supervised and/or regulated by the Insurance Commission (IC)

**3.**

- a. Securities Dealers
- b. Securities Brokers
- c. Securities Salesman
- 
- d. Investment Houses
- e. Investment Agents and Consultants
- f. Trading Advisors
- g. Other entities managing Securities or rendering similar services
  
- h. Mutual Funds or Open-end Investment Companies
- i. Close-end Investment Companies
- j. Common Trust Funds or Issuers and other similar entities
- k. Transfer Companies and other similar entities
- l. Other entities administering or otherwise dealing in currency, commodities or financial derivatives based there on
- m. Entities administering of otherwise dealing in valuable objects
  
- n. Entities administering or otherwise dealing in cash Substitutes and other similar monetary instruments or property supervised and/or regulated by the Securities and Exchange Commission (SEC)

**4.**  Jewelry dealers in precious metals, who, as a business, trade in precious metals

**5.**  Jewelry dealers in precious stones, who, as a business, trade in precious stone

**6.** Company service providers which, as a business, provide any of the following services to third parties:

- a. acting as a formation agent of juridical persons
- b. acting as (or arranging for another person to act as) a director or corporate secretary of a company, a partner of a partnership, or a similar position in relation to other juridical persons
- c. providing a registered office, business address or accommodation, correspondence or administrative address for a company, a partnership or any other legal person or arrangement
- d. acting as (or arranging for another person to act as) a nominee shareholder for another person

**7.** Persons who provide any of the following services:

- a. managing of client money, securities or other assets
- b. management of bank, savings or securities accounts
- c. organization of contributions for the creation, operation or management of companies
- d. creation, operation or management of juridical persons or arrangements, and buying and selling business entities

**8.**  None of the above

Describe nature of business:

**B. Has the Corporation complied with the requirements on Customer Due Diligence (CDD) or Know Your Customer (KYC), record-keeping, and submission of reports under the AMLA, as amended, since the last filing of its GIS?**

Yes     No

**GENERAL INFORMATION SHEET**

**NON-STOCK CORPORATION**

===== PLEASE PRINT LEGIBLY =====

**CORPORATE NAME: MANAGEMENT ASSOCIATION OF THE PHILIPPINES**

**DIRECTORS / OFFICERS**

<b>NAME AND CURRENT RESIDENTIAL ADDRESS</b>	<b>NATIONALITY</b>	<b>INCORPORATOR</b>	<b>BOARD</b>	<b>SEX</b>	<b>OFFICER</b>	<b>TAX IDENTIFICATION NUMBER</b>
1. AURELIO R. MONTINOLA III Forbes Park, Makati City	Filipino	N	C	M	PRE	135-558-086
2. EMMANUEL P. BONOAN Alta Vista Subd., Quezon City	Filipino	N	M	M	OTR	178-607-439
3. MARIA VICTORIA C. ESPAÑO North Susana Executive Village, Quezon City	Filipino	N	M	F	CFO	124-135-802
4. ROMEO L. BERNARDO Bagong Lipunan, Quezon City	Filipino	N	M	M	OTR	124-135-087
5. MARIANNE B. HONTIVEROS Roxas Blvd., Malate, Manila	Filipino	N	M	F	COS	100-110-011
6. DANILO L. CONCEPCION UP Diliman, Quezon City	Filipino	N	M	M	OTR	107-439-095
7. ALFREDO E. PASCUAL Acropolis, Quezon City	Filipino	N	M	M	OTR	148-805-249
8. ROGELIO L. SINGSON Magallanes Village, Makati City	Filipino	N	M	M	OTR	133-836-296
9. WILSON P. TAN Ayala Westgrove Heights, Silang, Cavite	Filipino	N	M	M	OTR	102-098-469
10. ....						
11. ....						
12. ....						
13. ....						
14. ....						
15. ....						

**INSTRUCTIONS:**

FOR SEX COLUMN, PUT "F" FOR FEMALE, "M" FOR MALE.  
 FOR INCORPORATOR COLUMN, PUT "Y" IF AN INCORPORATOR, "N" IF NOT.  
 FOR BOARD COLUMN, PUT "C" FOR CHAIRMAN, "M" FOR MEMBER.  
 FOR OFFICER COLUMN, INDICATE PARTICULAR POSITION IF AN OFFICER, SUCH AS:  
 PRE - PRESIDENT                      CEO - CHIEF EXEC. OFFICER                      CFO - TREASURER  
 COO - CHIEF OPERATING OFFICER                      COS - CORPORATE SECRETARY                      LEG - LEGAL COUNSEL  
 AUD - EXTERNAL AUDITOR                      GOV - GOVERNMENT REPRESENTATIVE                      OTR - OTHERS                      N - NONE

**GENERAL INFORMATION SHEET  
NON-STOCK CORPORATION**

===== PLEASE PRINT LEGIBLY =====

**CORPORATE NAME: MANAGEMENT ASSOCIATION OF THE PHILIPPINES**

**1. INTERCOMPANY AFFILIATIONS**

PARENT COMPANY	SEC REG. NO.	ADDRESS
Management Association of the Philippines	0000059584	Unit 608, Ayala Tower One, Ayala Triangle, Ayala Avenue, Makati City
AFFILIATE	SEC REG. NO.	ADDRESS
MAP Research and Development Foundation, Inc.	0000113854	Unit 608, Ayala Tower One, Ayala Triangle, Ayala Avenue, Makati City

NOTE: USE ADDITIONAL SHEET IF NECESSARY

2. INVESTMENT OF CORPORATE FUNDS IN ANOTHER CORPORATION	AMOUNT (in PhP)	DATE OF BOARD RESOLUTION
2.1 STOCKS	N/A	N/A
2.2 BONDS/COMMERCIAL PAPER (issued by private corporations)	N/A	N/A
2.3 LOANS/ CREDITS/ ADVANCES	N/A	N/A
2.4 GOVERNMENT TREASURY BILLS	P5,000,000.00	Nov 29, 2017; Nov 2, 2011; Aug 5, 2013
2.5 OTHERS	P38,000,000.00	Jun 17, 2015; Jul 31, 2015; Aug 26, 2016; Feb 13, 2019

3. INVESTMENT OF CORPORATE FUNDS IN ACTIVITIES UNDER ITS SECONDARY PURPOSES (PLEASE SPECIFY:)	DATE OF BOARD RESOLUTION	DATE OF MEMBERS' RATIFICATION
3.1 N/A	N/A	N/A
3.2		
3.3		
3.4		
3.5		

**4. FUND BALANCE (in PhP):** P48,500,000.00

**5. SECONDARY LICENSE/REGISTRATION/AUTHORITY/ACCREDITATION OTHER GOVERNMENT AGENCY:**

5.1 NAME OF AGENCY:	BANGKO SENTRAL NG PILIPINAS	INSURANCE COMMISSION	DEPARTMENT OF EDUCATION	COMMISSION ON HIGHER EDUCATION	TECHNICAL EDUCATION AND SKILLS DEVELOPMENT AUTHORITY	DEPARTMENT OF SOCIAL WELFARE AND DEVELOPMENT
5.2 DATE ISSUED:	None	None	None	None	None	None
5.3 DATE STARTED OPERATIONS:						

6. TOTAL ANNUAL COMPENSATION OF DIRECTORS/TRUSTEES DURING THE PRECEDING FISCAL YEAR (in PhP)	7. TOTAL NO. OF OFFICERS	8. TOTAL NO. OF RANK & FILE EMPLOYEES	9. TOTAL MANPOWER COMPLEMENT
P0.00	5	9	9

NOTE: USE ADDITIONAL SHEET IF NECESSARY

I, **MARIANNE B. HONTIVEROS**, Corporate Secretary of **MANAGEMENT ASSOCIATION OF THE PHILIPPINES** declare under penalty of perjury that all matters set forth in this GIS have been made in good faith, duly verified by me and to the best of my knowledge and belief are true and correct.

I hereby attest that all the information in this GIS are being submitted in compliance with the rules and regulations of the Securities and Exchange Commission (SEC) the collection, processing, storage and sharing of said information being necessary to carry out the functions of public authority for the performance of the constitutionally and statutorily mandated functions of the SEC as a regulatory agency.

I further attest that I have been authorized by the Board of Directors/Trustees to file this GIS with the SEC.

I understand that the Commission may place the corporation under delinquent status for failure to submit the reportorial requirements three (3) times, consecutively or intermittently, within a period of five (5) years (Section 177, RA No. 11232).

Done this \_\_\_\_\_ day of December, 2020 in Makati City.




**MARIANNE B. HONTIVEROS**

(Signature over printed name)

**DEC 23 2020**

**SUBSCRIBED AND SWORN TO** before me in MAKATI CITY on \_\_\_\_\_ by affiant who personally appeared before me and exhibited to me his/her competent evidence of identity consisting of Senior Citizen's ID No. 91822 issued at Makati City on ~~May 4, 2015.~~

Doc No. 63  
Page No. 14  
Book No. 2221  
Series 2020



**ATTY. GERVACIO B. ORTIZ JR.**  
NOTARY PUBLIC  
Notary Public, City of Makati  
Until December 31, 2020  
IBP No. 05727 - Lifetime Member  
MCLE Compliance No. VI-0024312  
Appointment No. M-183-(2019-2020)  
PTR No. 8114014 Jan. 2, 2020  
Makati City Roll No. 40091  
101 Urban Ave. Campos Rueda Bldg.  
Brgy. Pio Del Pilar, Makati City

## BENEFICIAL OWNERSHIP DECLARATION

SEC REGISTRATION NUMBER:

CORPORATE NAME: MANAGEMENT ASSOCIATION OF THE PHILIPPINES

**Instructions:**

1. Identify the Beneficial Owner/s of the corporation as described in the Categories of Beneficial Ownership in items A to I below. List down as many as you can identify. You may use an additional sheet if necessary.
2. Fill in the required information on the beneficial owner in the fields provided for.
3. In the "Category of Beneficial Ownership" column, indicate the letter(s) corresponding thereto. In the event that the person identified as beneficial owner falls under several categories, indicate all the letters corresponding to such categories.
4. If the category is under letter "I", indicate the position held (i.e., Director/Trustee, President, Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, etc.).
5. Do not leave any item blank. Write "N/A" if the information required is not applicable or "NONE" if non-existent.

"Beneficial Owner" refers to any natural person(s) who ultimately own(s) or control(s) or exercise(s) ultimate effective control over the corporation. This definition covers the natural person(s) who actually own or control the corporation as distinguished from the legal owners. Such beneficial ownership may be determined on the basis of the following:

**Category**

**Description**

- A Natural person(s) owning, directly or indirectly or through a chain of ownership, at least twenty-five percent (25%) of the voting rights, voting shares or capital of the reporting corporation.
- B Natural person(s) who exercise control over the reporting corporation, alone or together with others, through any contract, understanding, relationship, intermediary or tiered entity.
- C Natural person(s) having the ability to elect a majority of the board of directors/trustees, or any similar body, of the corporation.
- D Natural person(s) having the ability to exert a dominant influence over the management or policies of the corporation.
- E Natural person(s) whose directions, instructions, or wishes in conducting the affairs of the corporation are carried out by majority of the members of the board of directors of such corporation who are accustomed or under an obligation to act in accordance with such person's directions, instructions or wishes.
- F Natural person(s) acting as stewards of the properties of corporations, where such properties are under the care or administration of said natural person(s).
- G Natural person(s) who actually own or control the reporting corporation through nominee shareholders or nominee directors acting for or on behalf of such natural persons.
- H Natural person(s) ultimately owning or controlling or exercising ultimate effective control over the corporation through other means not falling under any of the foregoing categories.
- I Natural person(s) exercising control through positions held within a corporation (i.e., responsible for strategic decisions that fundamentally affect the business practices or general direction of the corporation such as the members of the board of directors or trustees or similar body within the corporation; or exercising executive control over the daily or regular affairs of the corporation through a senior management position). This category is only applicable in exceptional cases where no natural person is identifiable who ultimately owns or exerts control over the corporation, the reporting corporation having exhausted all reasonable means of identification and provided there are no grounds for suspicion.

COMPLETE NAME (Surname, Given Name, Middle Name, Name Extension (i.e., Jr., Sr., III))	SPECIFIC RESIDENTIAL ADDRESS	NATIONALITY	DATE OF BIRTH	TAX IDENTIFICATION NO.	% OF OWNERSHIP <sup>1</sup> / % OF VOTING RIGHTS <sup>2</sup>	TYPE OF BENEFICIAL OWNER <sup>3</sup>  Direct	CATEGORY OF BENEFICIAL OWNERSHIP
Montinola, Aurelio Reyes, III	Forbes Park, Makati City	Filipino	Aug 16, 1951	135-558-086	NA	NA	I
Bonoan, Emmanuel, Pandes	Alta Vista Subd., Quezon City	Filipino	May 30, 1965	178-607-439	NA	NA	I
España, Maria Victoria, Cabral	North Susana Executive Village, Quezon City	Filipino	May 30, 1965	124-135-802	NA	NA	I

Note: This page is not for uploading on the SEC iView.

<sup>1</sup> For Stock Corporations.

<sup>2</sup> For Non-Stock Corporations.

<sup>3</sup> For Stock Corporations.

## BENEFICIAL OWNERSHIP DECLARATION

**SEC REGISTRATION NUMBER:**

**CORPORATE NAME: MANAGEMENT ASSOCIATION OF THE PHILIPPINES**

**Instructions:**

1. Identify the Beneficial Owner/s of the corporation as described in the Categories of Beneficial Ownership in items A to I below. List down as many as you can identify. You may use an additional sheet if necessary.
2. Fill in the required information on the beneficial owner in the fields provided for.
3. In the "Category of Beneficial Ownership" column, indicate the letter(s) corresponding thereto. In the event that the person identified as beneficial owner falls under several categories, indicate all the letters corresponding to such categories.
4. If the category is under letter "I", indicate the position held (i.e., Director/Trustee, President, Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, etc.).
5. Do not leave any item blank. Write "N/A" if the information required is not applicable or "NONE" if non-existent.

"Beneficial Owner" refers to any natural person(s) who ultimately own(s) or control(s) or exercise(s) ultimate effective control over the corporation. This definition covers the natural person(s) who actually own or control the corporation as distinguished from the legal owners. Such beneficial ownership may be determined on the basis of the following:

<u>Category</u>	<u>Description</u>
A	Natural person(s) owning, directly or indirectly or through a chain of ownership, at least twenty-five percent (25%) of the voting rights, voting shares or capital of the reporting corporation.
B	Natural person(s) who exercise control over the reporting corporation, alone or together with others, through any contract, understanding, relationship, intermediary or tiered entity.
C	Natural person(s) having the ability to elect a majority of the board of directors/trustees, or any similar body, of the corporation.
D	Natural person(s) having the ability to exert a dominant influence over the management or policies of the corporation.
E	Natural person(s) whose directions, instructions, or wishes in conducting the affairs of the corporation are carried out by majority of the members of the board of directors of such corporation who are accustomed or under an obligation to act in accordance with such person's directions, instructions or wishes.
F	Natural person(s) acting as stewards of the properties of corporations, where such properties are under the care or administration of said natural person(s).
G	Natural person(s) who actually own or control the reporting corporation through nominee shareholders or nominee directors acting for or on behalf of such natural persons.
H	Natural person(s) ultimately owning or controlling or exercising ultimate effective control over the corporation through other means not falling under any of the foregoing categories.
I	Natural person(s) exercising control through positions held within a corporation (i.e., responsible for strategic decisions that fundamentally affect the business practices or general direction of the corporation such as the members of the board of directors or trustees or similar body within the corporation; or exercising executive control over the daily or regular affairs of the corporation through a senior management position). This category is only applicable in exceptional cases where no natural person is identifiable who ultimately owns or exerts control over the corporation, the reporting corporation having exhausted all reasonable means of identification and provided there are no grounds for suspicion.

COMPLETE NAME (Surname, Given Name, Middle Name, Name Extension (i.e., Jr., Sr., III))	SPECIFIC RESIDENTIAL ADDRESS	NATIONALITY	DATE OF BIRTH	TAX IDENTIFICATION NO.	% OF OWNERSHIP <sup>1</sup> / % OF VOTING RIGHTS <sup>2</sup>	TYPE OF BENEFICIAL OWNER <sup>3</sup>  Direct	CATEGORY OF BENEFICIAL OWNERSHIP
Bernardo, Romeo, Lopez	Bagong Lipunan, Quezon City	Filipino	Sept 5, 1954	124-135-087	NA	NA	I
Hontiveros, Marianne, Beloso	Roxas Blvd., Malate, Manila	Filipino	Nov 30, 1948	100-110-011	NA	NA	I
Concepcion, Danilo, Lardizabal	UP Diliman, Quezon City	Filipino	Feb 7, 1958	107-439-095	NA	NA	I

*Note: This page is not for uploading on the SEC iView.*

<sup>1</sup> For Stock Corporations.

<sup>2</sup> For Non-Stock Corporations.

<sup>3</sup> For Stock Corporations.

## BENEFICIAL OWNERSHIP DECLARATION

SEC REGISTRATION NUMBER:

CORPORATE NAME: **MANAGEMENT ASSOCIATION OF THE PHILIPPINES**

**Instructions:**

1. Identify the Beneficial Owner/s of the corporation as described in the Categories of Beneficial Ownership in items A to I below. List down as many as you can identify. You may use an additional sheet if necessary.
2. Fill in the required information on the beneficial owner in the fields provided for.
3. In the "Category of Beneficial Ownership" column, indicate the letter(s) corresponding thereto. In the event that the person identified as beneficial owner falls under several categories, indicate all the letters corresponding to such categories.
4. If the category is under letter "I", indicate the position held (i.e., Director/Trustee, President, Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, etc.).
5. Do not leave any item blank. Write "N/A" if the information required is not applicable or "NONE" if non-existent.

"Beneficial Owner" refers to any natural person(s) who ultimately own(s) or control(s) or exercise(s) ultimate effective control over the corporation. This definition covers the natural person(s) who actually own or control the corporation as distinguished from the legal owners. Such beneficial ownership may be determined on the basis of the following:

**Category**

**Description**

- A Natural person(s) owning, directly or indirectly or through a chain of ownership, at least twenty-five percent (25%) of the voting rights, voting shares or capital of the reporting corporation.
- B Natural person(s) who exercise control over the reporting corporation, alone or together with others, through any contract, understanding, relationship, intermediary or tiered entity.
- C Natural person(s) having the ability to elect a majority of the board of directors/trustees, or any similar body, of the corporation.
- D Natural person(s) having the ability to exert a dominant influence over the management or policies of the corporation.
- E Natural person(s) whose directions, instructions, or wishes in conducting the affairs of the corporation are carried out by majority of the members of the board of directors of such corporation who are accustomed or under an obligation to act in accordance with such person's directions, instructions or wishes.
- F Natural person(s) acting as stewards of the properties of corporations, where such properties are under the care or administration of said natural person(s).
- G Natural person(s) who actually own or control the reporting corporation through nominee shareholders or nominee directors acting for or on behalf of such natural persons.
- H Natural person(s) ultimately owning or controlling or exercising ultimate effective control over the corporation through other means not falling under any of the foregoing categories.
- I Natural person(s) exercising control through positions held within a corporation (i.e., responsible for strategic decisions that fundamentally affect the business practices or general direction of the corporation such as the members of the board of directors or trustees or similar body within the corporation; or exercising executive control over the daily or regular affairs of the corporation through a senior management position). This category is only applicable in exceptional cases where no natural person is identifiable who ultimately owns or exerts control over the corporation, the reporting corporation having exhausted all reasonable means of identification and provided there are no grounds for suspicion.

COMPLETE NAME (Surname, Given Name, Middle Name, Name Extension (i.e., Jr., Sr., III))	SPECIFIC RESIDENTIAL ADDRESS	NATIONALITY	DATE OF BIRTH	TAX IDENTIFICATION NO.	% OF OWNERSHIP <sup>1</sup> / % OF VOTING RIGHTS <sup>2</sup>	TYPE OF BENEFICIAL OWNER <sup>3</sup>	CATEGORY OF BENEFICIAL OWNERSHIP
Pascual, Alfredo, Espinosa	Acropolis, Quezon City	Filipino	July 7, 1948	148-805-249	NA	Direct NA	I
Singson, Rogelio, Lazo	Magallanes Village, Makati City	Filipino	Sept 16, 1948	133-836-296	NA	NA	I
Tan, Wilson, Pascua	Ayala Westgrove, Silang, Cavite	Filipino	Jan 12, 1966	102-098-469	NA	NA	I

Note: This page is not for uploading on the SEC iView.

<sup>1</sup> For Stock Corporations.

<sup>2</sup> For Non-Stock Corporations.

<sup>3</sup> For Stock Corporations.