

Blue finance

We manage a federation of 10 'bankable' Marine Protected Areas (MPAs) - preserving 1,000,000 ha of high-biodiverse coral reefs, protecting endangered species and improving livelihoods of >20,000 coastal community members.

To ensure their financial sustainability, our protected areas implement naturepositive businesses in & around the parks.

We believe a new model for marine conservation must emerge — one that challenges the status quo. We believe in business as a force for good — social enterprise built on sound entrepreneurial and sustainability principles to manage MPAs, conserve marine biodiversity and better the lives of local communities







OUR AIM

is to fight marine biodiversity loss and improve local livelihoods



Your support will contribute to the following impacts

10Marine Parks

effectively managed & self-financed by 2030

>40 Species

protected (including endangered sharks, turtles & corals)

100mTons CO2e

avoided emissions (Verra certified Voluntary Carbon Units, 20y)

>1,000,000 ha of Coral Reef

protected from threats, including unsustainable fishing

>150 Enterprises

created or directly supported

>300,000ha of Mangroves

protected from deforestation and degradation

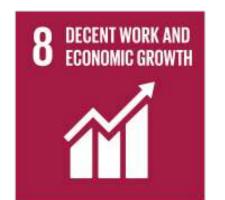
200 MPA Staff

supported

21,000 Artisanal Fishers

livelihoods improved















To date, we manage 5 MPAs preserving 1,000,000 ha of high-biodiversity hotspots and protecting endangered species of fish, corals and mammals

5 new MPAs are in preparation

We rely on 4 pillars of success

- Long term official mandate for the operational management of the MPAs
- Progressive independence from donors through tangible revenue models
- Well-embedded local partners, performance oriented management
- Adequate up-front capital



Q Belize

Turneffe Atoll Marine Reserve

- √ 132,000 ha coral reefs
- ✓ **1,000** fisher households
- Manatees, Sharks, Groupers, Crocodiles, Corals
- ✓ Mandate signed in 2015 with Government

Mindoro MPA Network

Philippines

- ✓ **5,200 ha** coral reefs
- ✓ **12,000** fisher households
- Micro & macro fauna, Corals
- ✓ Mandate signed in 2020 with local Governments

South East Coral Reef Marine Sanctuary

- **Q** Dominican Republic
- √ 900,000 ha coral reefs
- √ 4,000 fisher households
- ✓ Manatees, Sharks, Turtles, Corals
- ✓ Mandate signed in 2019 with Government

North Pemba MPA Zanzibar

√ 6,500 ha coral reefs

under active

management

- ✓ 600 fisher households
- Resilient corals, Fish spawning
- Mandate signed in 2019 with fish-right owners

Banggai MPA



- **1,800 ha** coral reefs
- **400** fisher households
- ✓ Sharks, Groupers, Corals
- ✓ Mandate signed in 2021 with Provincial Government

Sal island MPAs



- √ 9,000 ha MPAs
- ✓ **1,200** fisher households
- ✓ Sharks, Fish Spawning, Corals, Mammals
- ✓ Mandate in progress with Government

Calamian Island Group MPAs



- √ 13,500 ha coral reefs
- ✓ **5,000** fisher households
- ✓ Sharks, Turtles, Corals
- ✓ Mandate in progress with Government

Andros



- √ 132,000 ha coral reefs
- **▼ 800** fisher households
- ✓ Manatees, Sharks, Fish Spawning, Crocodiles, Corals, Mammals
- ✓ Mandate signed in 2014 with Government

Ponto Do Ouro MSR



In preparation

- √ 6,500 ha coral reefs
- ✓ 600 fisher households
- Resilient corals, Fish spawning
- ✓ Agreement signed in 2018 with Government

Korolevu-i-Wai LMMA



- ✓ **2,800 ha** coral reefs
- ✓ 800 fisher households
- ✓ Fish Spawning, Corals
- ✓ Mandate signed in 2014 with fishright owner Communities

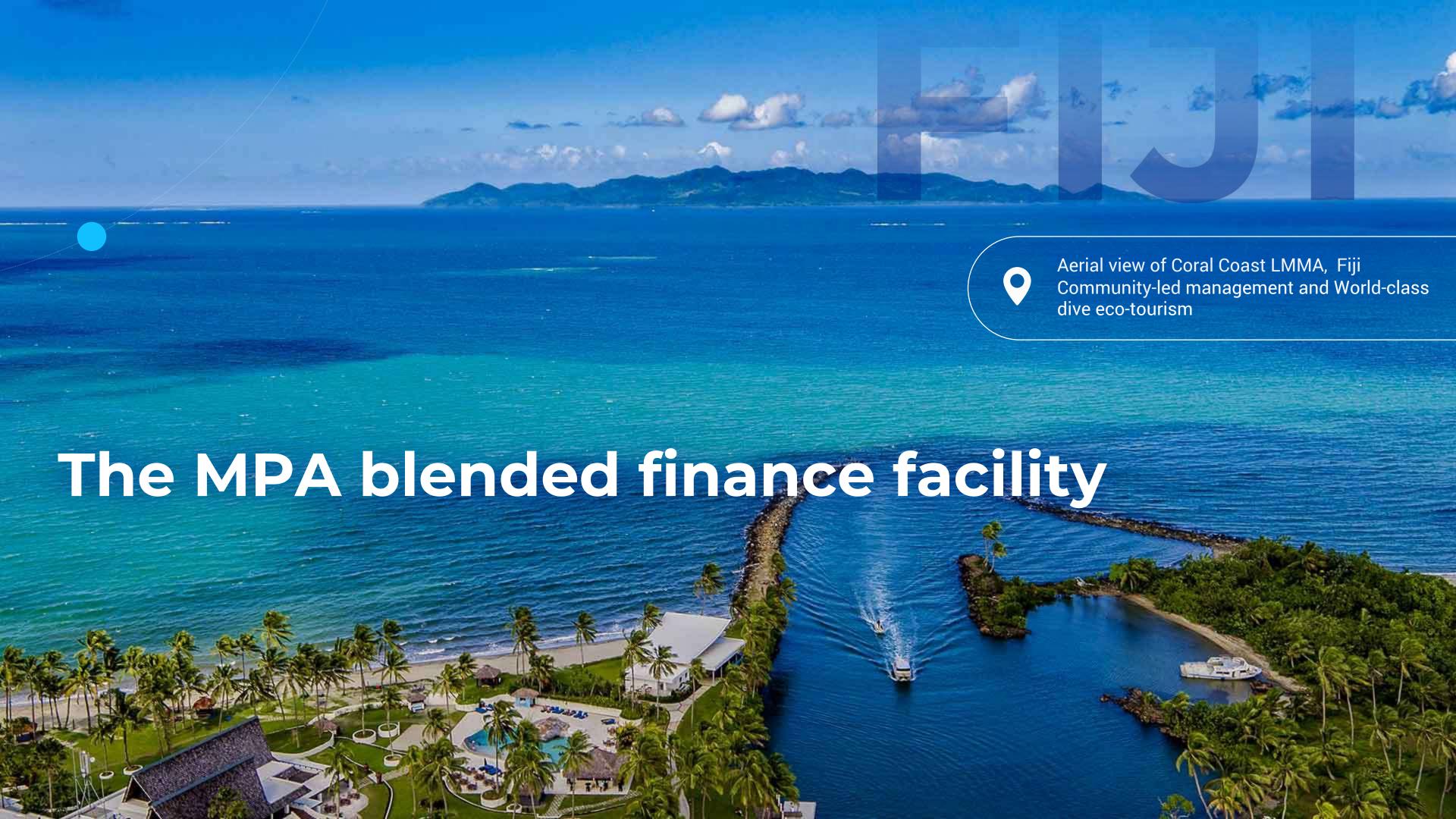








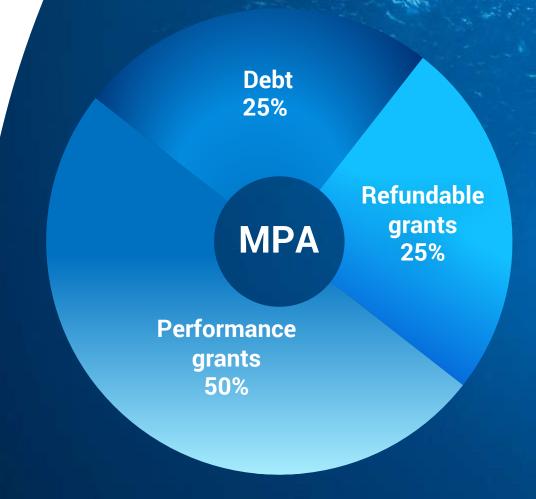




The MPA investment facility

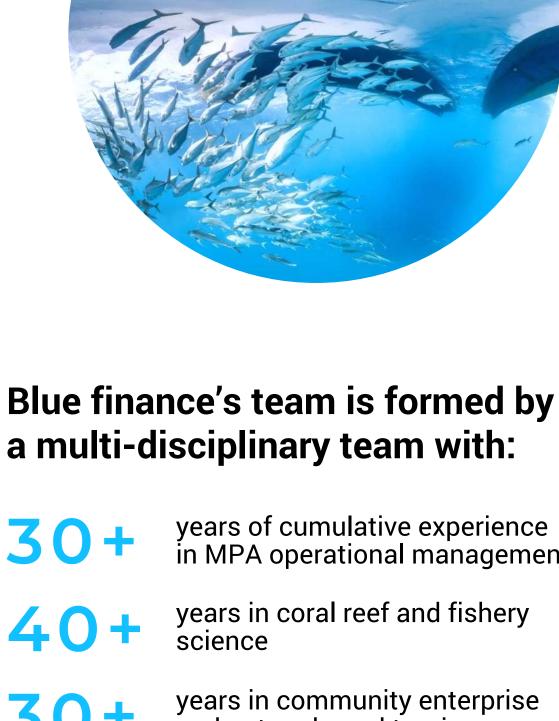
The facility is a grant and debt facility that invests in our federation of "bankable" MPAs

- For its first phase, the facility seeks to invest US\$22m in an aggregation of 10 MPA projects in 3 regional clusters in the Global South
- Mix of Performance grants (minimum 50%), Refundable grants and Debt
- Approx. 40% is committed with impact investors and donors
- The facility supports CAPEX (MPA equipment and revenue generating activities) as well as early stage OPEX of the MPAs
- Interest rates relief based on social & environmental outcomes



Our team is positioned for the success of our MPAs

- >50 rangers, community officers and managers implementing "on the ground" MPA activities
- ✓ 8 senior, international, management team providing support and strategic decision-making to local teams
- We are one of the only teams with experience in comanaged, self-financed MPA project execution in developing countries

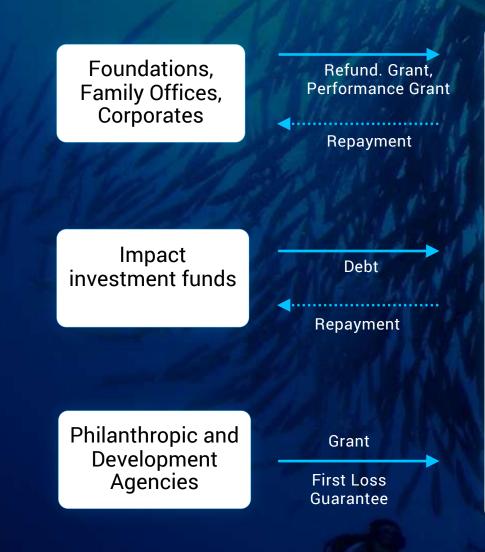


years of cumulative experience in MPA operational management
 years in coral reef and fishery science
 years in community enterprise and nature-based tourism
 years in creative marketing and digital solutions for visitors
 years in carbon certification projects

for MPA projects (USD)

3m

Investment Flow



Blue finance

Non-profit Company France-based

- Management of a federation of Marine Protected Areas
- Head office Senior Management
- In-country MPA management teams and rangers
- Long term official mandate for the operational management of the MPAs

Strategy execution Financial, HR and Performance supervision

Implementation CAPEX & early stage OPEX

Revenues from eco tourism, blue carbon, sustainable fisheries, aquaculture, microfinance Federated Marine Protected Areas

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The following partners have provided strategic funding support for our long-term impacts



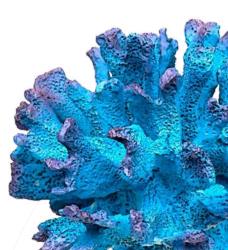












Technical partners in & around MPAs

Blue finance has forged partnerships with more than 30 partners to cover and address all the needs of the MPA ecosystem

Nature based tourism

Award-winning agencies for innovative design of solutions for visitors.









Agreements (in progress) with specialised travel agencies to expand visitor bases in the MPAs.





WESEACRUSH





















Blue carbon

Specialised partners with 10y min track record in carbon certification projects and community engagement.



blue ventures

Micro-infrastructure & micro-finance

Micro-infrastructure and micro-finance institutions for low-income entrepreneurs



Unwif

Sustainable fishery & aquaculture

Bankable and sustainable community-based aquaculture and fisheries improvement programs. Minimum 10 year track record.



Nature based solutions

Development of innovative performance based financial mechanisms and Payment for Ecosystem Services



Science and Community engagement

















We monitor & report our performance:

- Recovery of 1M ha coral reef ecosystems
- Protection of 40 endangered species
- Livelihood enhancement & Sustainable enterprise for 21,000 households
- Equity improvement
- 200 MPA jobs











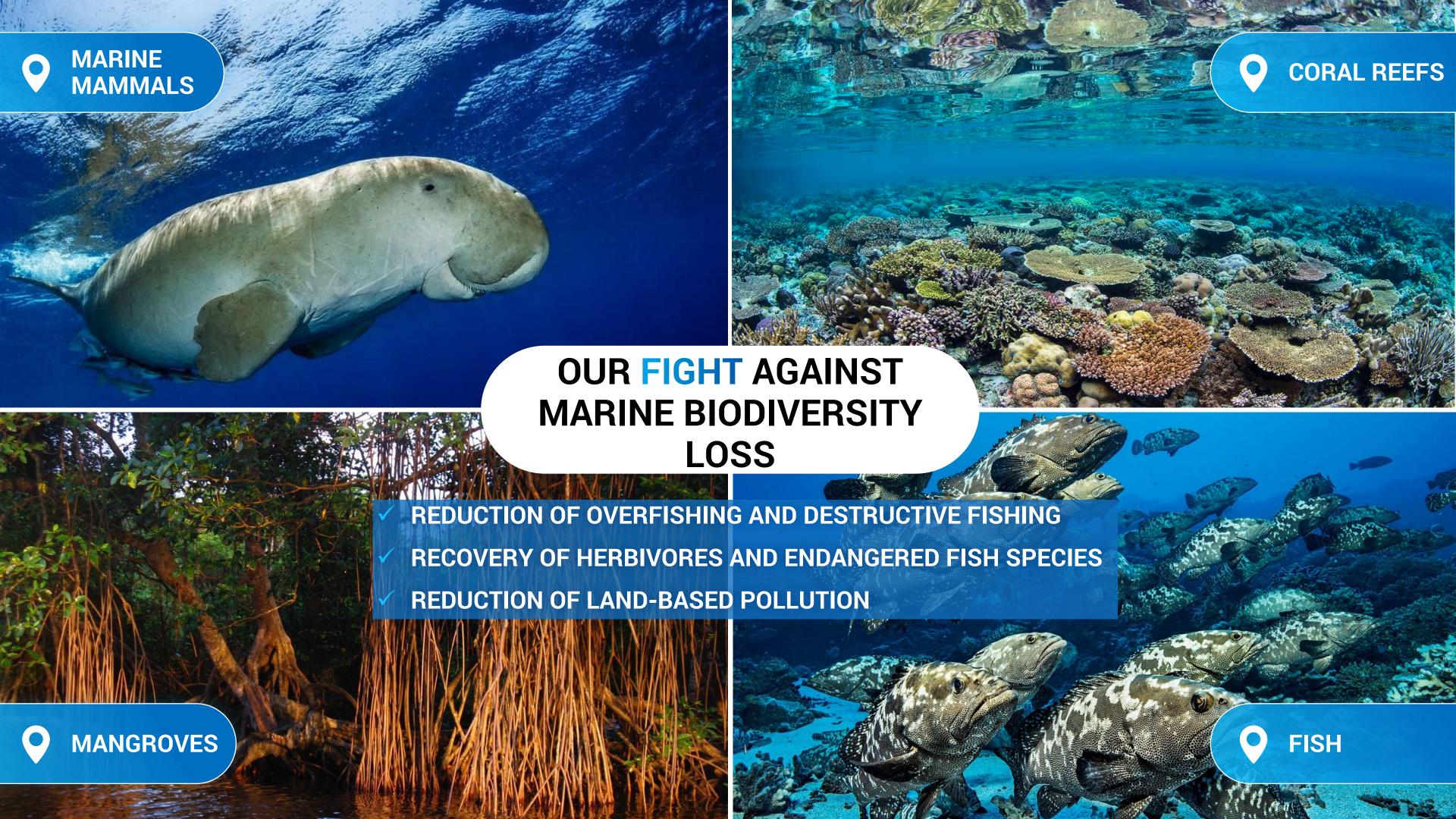




Our conservation and social impacts are overseen by people that understand nature and communities.

We are guided by best practice impact standards

MPAC.







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Spotlight on Oriental Mindoro MPA Network, Philippines

Multiple business model

- MPA fees and biodiversity-based tourism solutions paid by 50,000 visitors p.a. (well below carrying capacity)
- Visitor Center admission fees paid by 40,000 visitors and scholars p.a.
- Blue carbon credits generated from mangrove conservation and avoided deforestation.
- Mangrove Crab sales on national and international markets.

Expected MPA revenues in 2025

US\$2.5M p.a.

In the following 24 months, the CAPEX financing needs for the MPA project total US\$4.4M:

- New eco-tourism facilities and services to improve visitor's experience and safety such as high-tech visitor centre, a new wreck, citizen science equipment, coral gardens, snorkel and terrestrial trails.
- Mangrove conservation and blue carbon credit certification project.
- Mangrove crab hatchery and community grow-out crab farming.
- MPA vessel and scientific equipment for effective enforcement and compliance.
- Moorings and demarcation buoys.



Thank you

The team looks forward to identifying partners through this Expression of Interest

All correspondence and inquiries regarding this opportunity should be addressed to:



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