

The MAP MEMO

ELECTRONIC WEEKLY NEWSLETTER OF THE MANAGEMENT ASSOCIATION OF THE PHILIPPINES

VOLUME 9 ISSUE NO. 13

map.org.ph

MARCH 28, 2023



Dr. NICETO "Nick" S. POBLADOR

"MAPping the Future" column in INQUIRER

"Complexity and institutional change"

March 27, 2023



Ms. CHIT U. JUAN

"MAP Insights" column in BUSINESSWORLD

"CHAT GPT: Tool or weapon?"

March 28, 2023

"Complexity and institutional change"

(from page 1)



Dr. NICETO "Nick" S. POBLADOR

t is now commonplace to regard formal organizations as Complex Systems. From this perspective, forms of social institutions, such as business firms and government agencies, are viewed aggrupations of large numbers interacting individuals who autonomously and **spontaneously** adapt to each other's actions and to changes taking place in their environments. This manner of interaction is similar to that observed among flocks of birds, schools of fish and crowds of people.

Like their counterparts in the biological and physical worlds, complex social systems have a number of distinguishing characteristics. Foremost among these is their **extreme sensitivity to their initial conditions**. This means to say that their behavior may fluctuate widely, depending on even the slightest variation from their original states, making them seemingly erratic and unpredictable in their working.

The state of social systems at any point in time is the outcome of their past histories. They evolve through time in a manner that is best described as **path dependent**, and, by extension, **irreversible**, a process not unlike the evolution of plant and animal species.

Because social institutions evolve along different paths, each organization is **unique** in all its relevant attributes and unlike any other in the same genre. It goes without saying that social systems cannot be made to revert back to any previous state, nor, for that matter, can they be projected a preferred future state. They pretty much have a mind of their own.

This characteristic of social systems has important implications for the management of organizations, particularly on the management of change. Because each organization is one-of-a-kind, courses of action that are appropriate for one organization are not necessarily applicable to others. In other words, choice criteria in organizations are context-specific and should not be regarded as universal in their application.

Social systems have yet another unique characteristic that sets them apart from their counterparts in nature.

As they age, social institutions tend to fossilize and lose their adaptive capacity. Through time, they tend to serve the narrow interests of their dominant stakeholders rather than those of society as a whole. Compared to newly organized entities – or "start-ups" as they are called in the business world – long-established organizations tend to lose their self-organizing character.

A Case in Point

The University of the Philippines (UP) represents what is arguably the greatest concentration of intellectuals anywhere in the region, and has the potential of being a truly great institution. However, these gifted individuals have tended to pursue their respective narrow interests in relative isolation from one another and, as a result, have failed to capture the huge potential benefits arising from networking and the sharing of complementary knowledge and information. They have failed to meld into a vibrant, cohesive and productive institution.

As a result, UP has become an anomalous situation where the whole is actually less than the sum of its parts. Complexity Theory tells us that it should be the other way around.

Whole communities, entire societies, and

many organizations, including government agencies, charitable organizations and professional associations, exhibit essentially the same characteristics, known among students of Philippine culture as the "kanya-kanya" syndrome. Consequently, they become remiss in benefitting the constituents that they are supposed to serve.

Managing Change in Organizations

Unlike their counterparts in the biological world, *formal* organizations are notoriously resistant to change. This is so because their structural configurations, governance mechanisms and cultural characteristics tend to be more and more deeply entrenched and institutionalized as they age. As a result, they lose their resiliency and become unresponsive to changes taking place in their environments.

What, then, is an effective strategy for "managing" change in organizations?

A novel approach to decision making developed by University of Chicago Behavioral Economist Richard Thaler provides a promising strategy for promoting change in organizations. Known as "choice architecture," this method is one by which individuals are "nudged" to make choices that are beneficial to them and to their organizations. This is achieved by artfully limiting the number of alternative choices that are available to them, describing these options in a manner that is appealing, presenting them in a sequence that induces them to make the most beneficial choice that first comes to their attention, and by specifying the default option should they fail to make a specific choice. In this way, individuals make decisions "on their own," with a minimum of instructions or directives from persons of authority.

Choice architecture may also be implemented by purposely re-designing the organization's hierarchical configuration, re-formulating its administrative mechanisms, and re-creating its culture in order to make it conducive to change.

To make them more adaptive, formal organizations should be designed to have a number of basic characteristics. These include the following:

• Structural characteristics

Structurally, formal organizations should be organized *horizontally* into few levels of authority and *vertically* into broad classes of problems or issues assigned to organizational members, rather than by function or technical expertise. In this way, strategic choices tend to be more timely because they are made by organizational members who are most knowledgeable and technically capable in dealing with the issues at hand and who have immediate access to relevant data, rather than by those who are in authority but who do not have the knowledge to deal effectively with the day-to-day problems faced by the organization.

• Cultural aspects

To foster institutional change, organizational leaders must attempt to create a culture which encourages collaboration and sharing of knowledge and expertise among organizational members in dealing with problems and issues that are of common concern, rather than devote their resources and energies to further their parochial self-interests.

• Governance mechanisms

An adaptive organization requires that individual members should be given a wide latitude of freedom in making decisions and not depend on orders or instructions from their superiors nor limited in their actions by restrictive rules and regulations.

Finally, an essential component of governance mechanism is a performance and compensation system which rewards organizational members for their contribution to the achievement of organizational goals, rather than for their inputs in terms of time and effort.

(The article reflects the personal opinion of the author and does not reflect the official stand of the Management Association of the Philippines or MAP. The author is a Retired Professor of Economics and Management at UP Diliman. Feedback at <map@map.org.ph> and <nspoblador@qmail.com>).

"CHAT GPT: Tool or Weapon?"

(from page 1)



Ms. CHIT U. JUAN

There is ChatGPT or GPT 4, but what is GPT anyway? It's Generative Pre-trained Transformer which has the ability to perform natural language processing tasks, such as answering questions, summarizing texts and making term papers! Yes, this is the world of Artificial Intelligence or AI, and like the Promethean events in our lives—the industrial revolution, for example, we are now in a different world where an invention can be a tool or a weapon. It can be good and it can be bad.

How will we now deal with this given that in the business world, we have common concerns like asking people to write up something creative for our marketing, for example? Marketing and communications departments may do shortcuts to write something made by Chat GPT. How will we know if our people are truly competent or are using this new tool to impress us about their knowledge, which may be from a borrowed brain like AI?

In Human Resources, we may have performance evaluations written up by a robot. We may get reports from our field staff that they never wrote themselves. Yes, and as Chat GPT may have better grammar than some of today's graduates, it can then also be a tool for MSMEs who cannot afford to hire additional staff to make marketing

write -ups or copywriting. But beware that you, as the owner, will have to double check what this ChatGPT writes for you.

The more pressing concern is the use of ChatGPT or AI in schools. Students may no longer do research and just depend on this app to make their term papers, academic reports and other school requirements using word processing software. How will a teacher know if the work submitted was created from a student's knowledge bank or from AI? How will a student develop his or her natural ability to create or write?

So while we can use its features to make life easier for some, it can also be a concern for many as we enter this new age similar to the Industrial revolution, or the discovery of the printing press. Thomas Friedman, a noted columnist of the New York Times, described this period we are entering as Promethean—referring to the demi god in Greek Mythology named Prometheus who changed the way the other Gods were perceived.

Now, what bad things can ChatGPT help spread? It could be disinformation. Easily ChatGPT or similar apps can manufacture news and can also spread fake news. As it can create words and paragraphs in seconds, it can also translate the same simultaneously into languages, making the viral spread very fast and uncontrollable. So this is a matter of concern for geo-political issues as well as something as entertaining as who is dating who in Hollywood.

In this period, we all have to see how apps like these and how AI can be a blessing and a curse. I tried to check my name on Chat GPT and it gave me an Entrepreneur award I had never gotten! The written facts were 75% correct, but could be improved. As a small entrepreneur, it may help me write up some facts but as a writer, it may not sound like how I would write. But definitely, for many MSMEs, it is worth looking into should you need a quick write-up for your website or your applications for various needs.

What worries me is the weapon side of it. As if we did not have enough issues about DISINFORMATION, here now is a quicker way to spread untruths. Here now is a way to really rewrite history or completely change it. "Take it with a grain of salt" as they say, but this time, we not only have

to take grains but maybe pounds of the mineral to ward off fake news.

Maybe we should all go back to Creative Writing as an exercise to make us not need the app. We can also teach our people to stretch their minds and think out-of-the-box rather than depend on a robot to think for us. AI is good for intelligent cars, intelligent equipment and smart gadgets. But not for creativity.

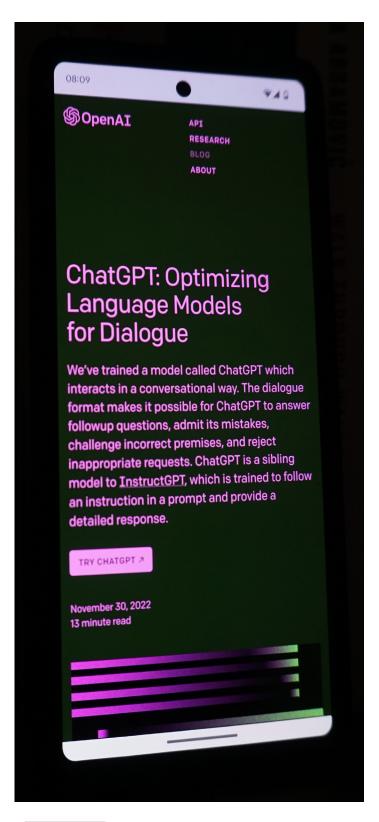
As a business person, as a management professional think about how ChatGPT or GPT4 and the like can affect your business. Taking the macro point of view, think about how it can change the business environment you are in. Or think about how it can change governments. Truly there is an effect on how we used to do things and how we will do it now.

So while we look for what ChatGPT says about our business, we have to learn to wade through tons of misinformation, too. We have to be ready with improving our digital footprint or flood the internet with facts so our results will come out nearer to the truth. Robots or AI can only do so much. As humans, we can do more, and create a real world based on fact and truths.

It is time to write about ourselves if need be, if only to let AI pick up more facts about us. So, try checking on Google what has been written about your business or your personal details. Then ask ChatGPT. Chances are, you may also get an award like I did!!

In the meantime, everyone beware of this period we are entering, hopefully with eyes wide open. It's a robot out there pretending to be more than just moving like a human. This one thinks (or so it thinks) like a human. Let's all use it as a tool and not as a weapon.

(The author is a Vice Chair of the MAP Environment Committee. She is President of NextGen Organization of Women Corporate Directors (NOWCD), Founder of the ECHOstore Sustainable Lifestyle. Feedback at <map@map.org.ph> and <pujuan29@gmail.com>).





PHILIPPINE DAILY INQUIRER

Unlocking the 9 secrets of successful delegation: Empowering your team for success

n my decades of global experience interacting with and advising famous business leaders. Fortune 500 CEOs and famous entrepreseurs around the world, including billionaires, most of them ask me the question. How do I delegate most effectively?

Most CEOs and business owners fall into one of two categories. Either they are too lands on or too hands off. They raregives they are too lands on or too hands off. They raregives they are too lands on or too hands off. They raregives Either they are too lands on or too hands off. They raregives Either they are too lands on or too hands off. They raregives Either they are too lands on or too hands off. They raregives will be doing a lot better if they were more involved in the day-too-day.

But how do you strike that balance between successful delegation and avoiding micromanagement, between having, a helicopter view of your business and knowing enough of the details to spot if something major is wrong?

What is the 'art of delegation?'

What is the 'art of delegation?'

Delegation is a sign of

What is the "art of delegation"?
Delegation is a sign of
strength and confidence in one's
team, and effective delegation
can lead to better outcomes for
both the leader and the team
Improving productivity, efficiency and job satisfaction.
Delegation is a critical skill for
any manager or leader. It allows
you to focus on your strengths
and expertise while empowering
your team members to take ownenhip of their work, develop new
skills and contribute to the success
of your organization. But effective
delegation requires more than just
assigning tasks to others. In this
article, we'll explore the secrets of
successful delegation and provide
a step-by-step process for mastering this critical leadership skill.

Step: 1 Determine

which tasks to delegate The first step in delegation is to determine which tasks to



delegate. Consider the level of complexity, the importance of the task and the team member's skill level and experience. You should also consider delegating tasks that align with team members' interests and development goals. This can help to keep them motivated and engaged in their work.

Step 2: Select the right team members
Once you've identified the tasks to delegate, it's important to select the right team members for the job. Consider their skills, experience and workload, as well as their interest in the task and potential for growth. You should also consider the team's diversity when delegating tasks to ensure that everyone has the opportunity to contribute and develop new skills.

Step 3: Set clear expectations
—good enough vs excellent
Clear expectations are
essential for successful delegation. Communicate specific goals, timelines and qualinvestigation for the departed ity standards for the delegated task. Provide team members with the necessary resources, training and support to ensure their success. Make sure that they understand the scope of and any constraints or limitaIf it is enough for you that a given task is "done" rather than it being, "perfect," say so, fell them that 3: percent is good enough and that they should first get the task above the bar before they get it to excellent. Most managers, CEOs and business owners do not define that clearly enough because they things, "intuitively." I have been married for over 20 years and even my wife still good onto understand things intuitively. I have been married for over 20 years and even my wife still good onto understand things intuitively when I communicate and neither will your people. Clarity breeds execution. Be clear.

Step 4: Communicate clearly
Effective communication
is resential for successful delgation, Make sure to communicate
egation, Make sure to communicate your expectations, goals
and any relevant details or constraints. Consider using written instructions or checklists
to ensure that team members
have a clear understanding of
what's expected of them. For
example, you might provide a
written procedure for how to
handle customer complaints or
a checklist for preparing a presentation.

Step 5: Communicate not just the 'what' but the 'why'

the 'what' but the 'why'
Most managers do not do
that, but all famous business
leaders do. It is one of the
most overlooked ingredients
of supreme world-class performance and ruthless execution. When I was conducting a

major planning and strategy exercise for one of the largest Filipino conglomerates before their global expansion, their owner and CEO came to me af-terward and said, "My biggest eye opener for me was how it all starts and ends with why, our purpose, our customer cen-tricity and how we can stay rel-

was the overall business pur-pose, of course, but what ap-plies to the general applies to the small. You have to commu-nicate the "why."

Most managers or CEOs do not do that. They content them.

not do that. They content them-seives with giving orders in-stead of explaining how a given task they delegate fits into the big picture. Guess what: The execution of a task you dele-gate is much higher and faster if you add the "why." Next time you delegate an important task, try that: Explain the "why" and overall goals and vision of the company.

Step 6: Provide support, training and feedback Support and feedback are critical for the success of delegated tasks. Provide regular check-ins, coaching and con-structive feedback to help team members develop their skills

This might include formal This might include formal training sessions, one-on-one coaching or access to resources such as software, tools or databases. For example, you might provide a training session on how to use a new software tool or provide a mentor to coach a team member through a challenging task.

Step 7: Encourage feedback and collaboration Delegation should be a col-laborative process that encourlaborative process that encour-ages feedback and open com-munication. Encourage ream members to ask questions, provide feedback and offer sug-gestions for improvement. This can help to improve the quality of the work, and foster a sense of ownership and investment in the task. For example, you

Step 8: Monitor progress
It's important to monitor
progress to ensure that casks
are completed on time and to
the desired quality. Use performance metrics and project
management tools to track
progress and identify any issues or areas for improvement.
Regularly check in with team
members to address any concerns or challenges they may
be facing.

pleting a task shead of schedule. Remember: Social recog-nition usually trumps cash in most societies and so it does in the Philippines. Make them feel proud for having done some-ching special by showcasing it before others or praising them rublicly us.

0

Complexity and institutional change

"Complexity and institutional change

Dr. NICETO "Nick" S. POBLADOR

Retired Professor of Economics and Management of UP Diliman, and a Professorial Lecturer of UP Diliman

 ${}^{ t w}$ MAPping the Future ${}^{\prime}$ Column in INQUIRER March 27, 2023

i is now commonplace to regard formal organizations as complex adaptive systems. From this perspective, all forms of social institutions, such as business firms and government agencies, are viewed as aggrupations of large numbers of interacting individuals who autonomously and spontaneously adapt to each other's actions and to changes taking place in their environments. This manner of interaction is a similar to that observed among flocks of birds, schools of fish and crowds of people.

similar to that observed among flocks of birds, schools of fish and crowds of people.

Like their counterparts in the biological and physical worlds, complex social systems have a number of distinguishing characteristics. Foremost among these is their extreme sensitivity to their initial conditions. This means to say the distinct their behavior may fluctuate widely, depending on even the slightest variation from their original states, making them seemingly erratic and unpredictable in their working.

The state of social systems has important implications, particularly on the management of change. Necessity of the management of change is a conditional to the management of change in the management of change is a conditional to the management of change. Necessity of the management of change is a conditional to the management of change is a conditional time in the same of a kind, courses of action that are appropriate for one organizations. They evolve through time in a manner that is best described as path—dependent and, by extension, inverserible, a process not unlike the evolution of plant and animal species.

Because social institutions which is the process of the process

MAPPING THE FUTURE

serve the narrow interests of their dominiant stakeholders rather than those of society as a whole. Compared to newly or-ganized entities—or "startups" as they are called in the busi-ness world—long-established organizations tend to lose their self-organizing character.

A case in point
The University of the Phillppines (UP) represents what
is arguably the greatest concentration of intellectuals anywhere in the region and has the
potential of being a truly great
institution. However, these gift
ed individuals have tended to
pursue their respective narrow
interests in relative isolation
from one another and, as a result, failed to capture the huge
potential benefits arising from
networking and the sharing of
complementary knowledge and complementary knowledge and information. They have failed to meld into a vibrant, cohesive

and productive institution.
As a result, UP has become

As a result, UP has become the anomalous situation where the whole is actually less than the sum of its parts. Complexity Theory tells us that it should be the other way around. Whole communities, entire societies and many organizations, including government agencies, charitable organizations and professional associations, exhibit essentially the same characteristics, known among students of Philippine culture as the "kanya-kanya" (promote gne's own interest)

in organizations
Unlike their counterparts
in the biological world, formal in the biological world, formal organizations are motoriously resistant to change. This is so because their structural configurations, governance mechanisms and cultural character listics tend to be more and more deeply entrenched and institutionalized as they age. As a result, they lose their resiliency and become unresponsive to changes taking place in their environments.

by specifying the default option should they fail to make a specific choice. In this way, individuals make decisions on their own," with a minimum of instructions or directives from persons of authority.

Choice architecture may also be implemented by purposely redesigning the organization's hierarchical configuration, reformulating its administrative mechanisms and recreating its culture in order to make it conductive to change.

order to make it conductive to change.

To make them more adaptive, formal organizations should be designed to have a number of basic characteristics. These include the following:

and become unresponsive to changes taking place in their environments.

What, then, is an effective strategy for "managing" change in organizations?

A novel approach to decision-making developed by University of Chicago Beba provides a promising stratos should be organized provides a promising stratos assigned to organizations. Rnown as "choice architecture," this method is one by which individuals one by which individuals are beneficial to them and to their organizations. This is achieved by artfully limiting the number of alternative choices that are available to them, describing these options in a manner that is appealing, presenting them in a sequence that induces them to make the most beneficial choice that feel with the deal of the control of the control

Cultural aspects

Cultural aspects
To fosser institutional
change, organizational leaders
must alternit to create a culture that encourages collaboration, and sharing of knowledge
and expertise among organizational members in dealing with
problems and issues that are of
common concern, rather than
devote their resources and energy to further their parochial
self-interests.

on orders or instructions from their superiors nor become limited in their actions by re-strictive rules and regulations. Finally, an essential compo-nent of governance mechanism is a performance and compen-sation system that rewards or-ganizational members for their contribution to the achieve-ment of organizational goals, rather than for their inputs in terms of time and effort, on



ChatGPT: tool or weapon?

"ChatGPT: Tool or Weapon?"

Ms. CHIT U. JUAN Member of the MAP Diversity, Equity and Inclusion Committee, President of NextGen Organization, of Women Corporate ectors, Inc. (NOWCD), and Chair of the Philippine Coffee Board Councilor of Slow Food (www.slowfood.com) for Southeast Asia Advocate for organic agriculture "MAP Insights" Column in BUSINESSWORLD March 28, 2023



There's no such thing

as Artificial Intelligence

By Parmy Olson

of the specialist people have been principle of A. In this American will be a fine of the second control of th

These systems are trained to generate text that sounds plausible, yet they are marketed as new oracles of knowledge that can be plugged into search engines. That is foolhardy when GPT-4 continues to make errors.

BusinessWorld

THE REST WAS ASSESSED TO SERVE AND ADDRESSED TO SERVE AND ADDRESSED

PROJECT COMPASS SURVEY - MARCH 2023



Ramon V. Del Rosario Sr. Center for Management Excellence
Unit 608, Ayala Tower One
Ayala Triangle, Ayala Avenue
1226 Makali City, Philippines
(632) 7751-1151 to 52
map@map.org.ph; map.philippines@map.org.ph
Website: map.org.ph

March 13, 2023

Circular No. 012 - 2023

Subject: Project Compass Survey - March 2023

Dear MAP Member:

Through the MAP Communications Committee, the MAP 2023 Board of Governors has agreed to do a quick dipstick research on the thoughts and perceptions of MAP members, like you.

Your inputs will guide the Board in making MAP an even more relevant and effective organization for its members.

There are no right or wrong answers. We ask though that you elaborate on your answers when needed so we can better appreciate your opinion.

Kindly give us a few minutes of your time to respond to the Project Compass Survey, not later than March 31, 2023, thru the following link:

https://tinyurl.com/ProjectCompass2023

Be one of the first 100 to respond and be eligible to participate in the premier raffle giving away staycations, plane tickets, wellness packages and electronic gadgets.

Thank you for your help.

Very truly yours,

Bucket J. Balatal BENEDICTA DU-BALADAD

President

SUSAN L. DIMACALI

Chair, MAP Communications Committee

FOR MAP MEMBERS ONLY!!!

Be one of the first 100 to respond and be eligible to participate in the premier raffle giving away staycations, plane tickets, wellness packages and electronic gadgets.

Please respond to the Survey thru the following link:

https://tinyurl.com/ProjectCompass2023

FORTHCOMING EVENTS





in partnership with



Economic Estates



THE PHILIPPINES' **OPPORTUNITIES IN 2023**



CATCH IT LIVE AND FREE ON BUSINESSWORLD'S & THE PHILIPPINE STAR'S FACEBOOK PAGES!































MAP General Membership Meeting

Current State of Philippine Transport

A Project of MAP Infrastructure Committee

April 12, 2023, Wednesday 11:30 AM to 2:00 PM Bonifacio Hall, Level 4 Shangri-La The Fort



Please register thru the following link:

https://forms.gle/VmgCJaD3orFV9Ljs9

Secretary JAIME "Jimmy" J. BAUTISTA

Department of Transportation (DOTr)

Registration Fee	es:
MAP Member	FREE
Guest	P2,000 each



MAP Circular 011 - 2023



OpenAI: ChatGPT

Navigating AI Ethics for a Responsible Future

We will discuss the ethical ramifications of artificial intelligence in this seminar, as well as the contribution that OpenAI's ChatGPT language model makes to a responsible future. This session will give a summary of the current state of AI ethics and emphasize some of the most urgent ethical concerns. As AI's capabilities and integration into our daily lives increase, major questions regarding privacy, bias, responsibility, and the influence of AI on society have arisen. Participants will learn about the important ethical factors that should be taken into account when developing and deploying AI systems and will have the chance to ask questions. We will also discuss the role of OpenAI and ChatGPT in fosterina transparency, accountability, and inclusiveness in AI development.

Schedule & Agenda

18 April 2023, Tuesday, 08:30 AM to 10:30 AM (GMT+8) Venue: Discovery Primea, Makati City / ZOOM

8:30 AM - 8:35 AM	Welcome remarks
8:35 AM - 8:45 AM	Introduction
8:45 AM - 9:05 AM	Overview of AI Ethics
9:05 AM - 9:25 AM	OpenAI and ChatGPT
9:25 AM - 9:40 AM	Break
9:40 AM - 10:20 AM	Panel Discussion and Q&A
10:20 AM - 10:30 AM	Conclusion and Closing Remarks

Registration Details

Invest in your professional development.

NON MEMBERS

ONSITE: PHP 2,800.00 ONLINE: PHP 1,250.00 inclusive of VAT

ICD MEMBERS AND MAP MEMBERS

NOTE: Registration for ICD and MAP Members is FREE











2023 SelectUSA Investment Summit

The SelectUSA Investment Summit is the United States' premier annual event **dedicated to promoting foreign direct investment (FDI).** The convening power of the Investment Summit brings worldwide attention to the U.S.' expanse of investment potential creating business opportunities and directly connecting investors with U.S. economic development organizations (EDOs).

Explore 100+ sessions featuring C-Suite Executives, Cabinet Officials, Governors, and more. Meet over 71 U.S. EDO representatives from 51 U.S. States and Territories in one location. Connect with 1,400+ Business investors from 70+ international markets.

The annual event highlights the current U.S. investment environment and industry trends in its robust and curated agenda featuring:

- <u>SelectUSA Tech</u>, connecting early-stage and startup technology companies to prospects for advancement in the U.S. market.
- Select Global Women in Tech (SGWIT) Mentorship Network connecting international women founders of early-stage and startup tech companies to resources needed to successfully expand into the U.S. market.
- Appearances by US senior government officials, C-Suite business executives, and other thought leaders.
- Sessions on global climate priorities like key clean energy, advanced batteries, energy storage, civil nuclear energy, offshore wind, and semiconductors.
- Online Networking platform to schedule meetings and curate personalized agendas.



"It is THE event to attend for anyone considering expansion in the USA."

~ 2022 SelectUSA Investment Summit Participant

REGULAR RATE

US\$1,095.00

Begins March 1, 2023



Stay updated! Join our mailing list today.

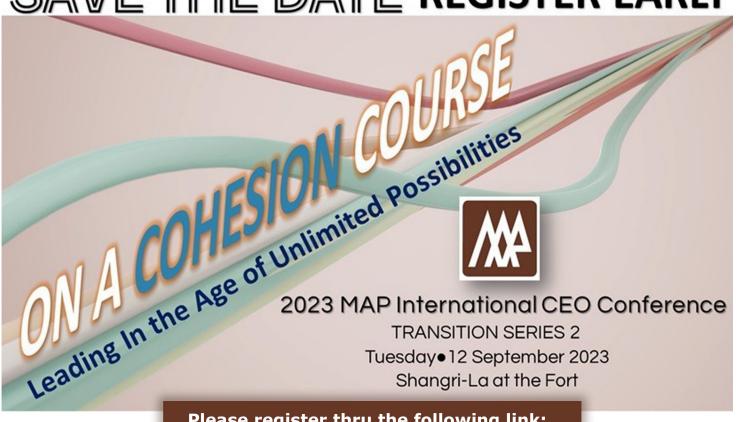
Don't miss out - see for yourself why the U.S. has ranked #1 for FDI for a decade

Apply Today



www.selectusasummit.us

SAVE THE DATE REGISTER EARLY



Please register thru the following link:

https://forms.gle/xonTxE2ArxfGTWdCA

MAP CEO CONFERENCE 2023 REGISTRATION RATES

Payment by	MAP Member	Non-MAP Member	Foreign Delegates
April	P6,000	P8,000	\$150
May	P8,000	P10,000	\$200
June	P10,000	P12,000	\$250
July	P12,000	P14,000	\$300
August	P14,000	P16,000	\$350
September	P16,000	P18,000	\$400

Special Rate for Full-Time Academic and Government Officials			
Payment by	MAP Member	Non-MAP Member	
June to September	P4,000	P6,000	

Please register thru the following link:

https://forms.gle/xonTxE2ArxfGTWdCA

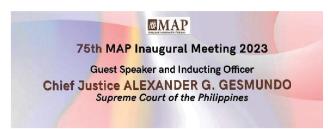
MAP TALKS ON YOUTUBE



March 8, 2023 MAP General Membership Meeting (GMM) on International Women's Day



February 8, 2023
MAP Economic Briefing and
General Membership Meeting (GMM)



January 31, 2023 MAP Inaugural Meeting and Induction of MAP 2023 Board of Governors



November 11, 2022 3rd MAP NextGen Conference 2022



September 13, 2022 MAP International CEO Hybrid Conference



November 22, 2022 MAP Annual General Membership Meeting and "MAP Management Man of the Year 2022" Awarding Ceremony



October 13, 2022 MAP GMM



September 8, 2022 MAP - PMAP Joint GMM



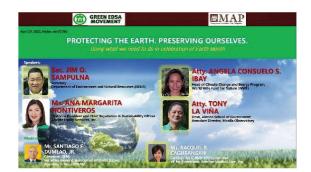
August 19, 2022 MAP GMM



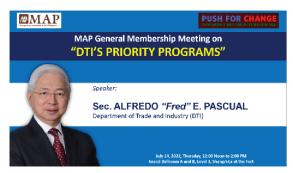
July 1, 2022 MAP Webinar



May 19, 2022 MAP GMM



April 29, 2022 MAP Webinar



July 14, 2022 MAP GMM



June 23, 2022 MAP GMM



May 2, 2022 MAP Webinar



April 29, 2022 MAP Webinar

Happy Birthday to the following MAP Members who are celebrating their birthdays within March 2023

MARCH 1

1. Arch. BENJAMIN "Bing" S. AVILA Principal Architect, Avila Architect

2. Atty. RAYMUND JOSEPH IAN "Raji" O. MENDOZA

Managing Partner, Mendoza Calnea Mangundayao and Associates

3. Atty. EDUARDO "Ed" M. PANGAN

Partner, Mendoza and Pangan Law Offices

4. Mr. PHILIP G. SOLIVEN

Vice Chair, Multico Prime Power Inc.

MARCH 2

5. Mr. EDMUN H. LIU

Chief Finance Officer, LH Paragon Group of Companies

6. Mr. FAUSTO R. PREYSLER JR.

President and Chair, Smith Bell Corporation

7. Mr. SIMPLICIO "Jun" P. UMALI JR.

President and General Manager, Gardenia Bakeries (Phils.), Inc.

MARCH 3

8. Ms. MELESA "Elsie" D. CHUA

President and CEO, CDC Quadrillion

9. Mr. JUAN CARLOS "Carlos" G. DEL ROSARIO

Chair Emeritus, Amalgamated Investment Bancorporation

10. Mr. ENRIQUE "Ricky" K. RAZON JR.

Chair and President, ICTSI (International Container Terminal Services, Inc.)

MARCH 4

11. Mr. WILLIAM N. CHUA CO KIONG

President, Wills International Sales and Corporation

12. Ms. GENEROSA "Gigi" PIO DE RODA REYES

President and CEO, FPG Insurance Co., Inc.

MARCH 5

13. Mr. TEOFILO "Pilo or Theo" S. EUGENIO

Former President, Asia Pacific Chartering Phil., Inc.

14. Mr. CONRADO "Conrad" G. MARTY

Vice Chair, Hyundai Asia Resources Inc.

15. Mr. EDWIN "Ed" V. MATULIN

SVP and Board Director, Synchrony Global Services Philippines, Inc.

MARCH 6

16. Mr. ALOYSIUS "Nonoy" B. COLAYCO

Country Chair, Jardine Matheson Group of Companies - Philippines

17. Mr. ALFREDO "AI" S. PANLILIO

President and CEO, PLDT and Smart Communications, Inc.

 Mr. JAIME AUGUSTO "Jaime" ZOBEL DE AYALA II Chair, Ayala Corporation

MARCH 7

19. Mr. REYNALDO "Rey" C. CENTENO

8President and CEO, General Life Assurance Philippines, Inc.

20. Cong. FELICITO "Tong" C. PAYUMO

Chair, University of Nueva Caceres

MARCH 8

21. Mr. VITALIANO "Lanny" N. NAÑAGAS II

MARCH

22. Ms. MARIE KIMBERLY "Kim" S. BENEDICTO

COO, CLB Engineering and Supply, Inc.

23. Ms. CORAZON "Cora" S. DE LA PAZ BERNARDO

Honorary President (former President - 2004 to 2010), International Social Security Association

24. Atty. ARNEL PACIANO "Arnel" D. CASANOVA

25. Engr. WILFREDO "Will" L. DECENA

CEO, Will Decena & Associates, Inc.

26. Mr. JEFFREY "Jeff" O. TARAYAO

President, One Meralco Foundation

MARCH 10

27. Ms. HAIDEE C. ENRIQUEZ

MARCH 11

28. Atty. ARNEL JOSE "Arnel" S. BAÑAS

Deputy Secretary for Administration and Financial Services, Senate of the Philippines

29. Mr. RAINERIO "Bong" M. BORJA

President, Alorica

30. Mr. EDUARDO "Ed" V. FRANCISCO

President and CEO, BDO Capital & Investment Corp.

31. Mr. ALDIE P. GARCIA

Assurance Partner, Isla Lipana & Co./ PwC Philippines

32. Ms. CIELITO "Cielo" L. GARRIDO

CEO, San Dionisio Credit Cooperative

33. Mr. DEXTER CHUA LEE

Chief Strategy and Planning Officer, Philippine Airlines

34. Atty. MARIA LOURDES "Malou" P. LIM

Vice Chair and Tax Managing Partner, Isla Lipana & Co./ PwC Philippines

MARCH 12

35. Mr. RENE D. ALMENDRAS

President & CEO, AC Infrastructure Holdings Corporation

36. Mr. DANTE FRANCIS "Klink" M. ANG II

Executive Editor, President and CEO, The Manila Times

37. Mr. RODRIGO "Rod" E. FRANCO

President and CEO, Metro Pacific Tollways Corporation

38. Mr. FRANCISCO "Kaiku" H. LICUANAN III

Chair, Geostate Development Corporation

MARCH 13

39. Mr. ROLANDO "Rolly" S. NARCISO

Independent Director, Wilcon Depot, Inc.

MARCH 14

40. Dr. CYNTHIA R. MAMON

COO, Enchanted Kingdom, Inc.

41. Mr. JOSE "Joe" R. SOBERANO III

President and CEO, Cebu Landmasters, Inc.

42. Mr. FERNANDO ZOBEL DE AYALA

Advisor to the Board, Ayala Corporation

43. Ms. ANNA JERMAINE "Jermaine" V. BOMBASI

Managing Director, Empire Centre for Regenerative

President, Organizational Systems, Inc.

MARCH 15

44. Mr. WILSON CHU

Chair and President, Breadtalk Philippines, Inc.

45. Mr. ROLAND ENRIC L. DELA CRUZ Vice Chair, ANR Unlimited MPC

46. Mr. ROLANDO "Rolly" A. JAURIGUE ButterflyHouse at KM 89 Garden

MARCH 16

47. Arch. FELINO "Jun" A. PALAFOX JR.

Founder, President and Principal Architect - Urban Planner, Palafox Associates

MARCH 17

48. Ms. COSETTE V. CANILAO

President and CEO, Aboitiz InfraCapital, Inc.

49. Dr. CORAZON "Cora" PB. CLAUDIO

Convenor- Chair, Climate Action and Sustainability Alliance (CASA)

50. Mr. RENATO "Rene" A. FLORENCIO Chair, GolconDIA Jewelry and TechnoMarine

51. Dr. NICETO "Nick" S. POBLADOR

Retired Professor of Economics and Management, University of the Philippines

MARCH 18

52. Mr. LEANDRO "Lean" L. LEVISTE

Founder and President, Solar Philippines

MARCH 19

53. Mr. ARTHUR "Art" N. AGUILAR

President, Negros Island Biomass Holdings, Inc.

54. Mr. JOSE "Joe" P. BANTILING

CEO, Trends and Concepts Total Interior Solutions, Inc.

55. Mr. RAUL JOSEPH "Jojo" A. CONCEPCION

President and CEO, Concepcion-Carrier Air Conditioning Company

56. Consul Gen. M. ISSAM "Sam" ELDEBS

President and CEO, DSE Connect Corporation

57. Mr. RENATO "Rene" C. VALENCIA Chair, OmniPay, Inc.

MARCH 20

58. Mr. ALEXANDER "Alex" M. GENIL

President and CEO, ZMG Ward Howell

59. Mr. JOSE MARCEL "Jocel" E. PANLILIOChair and CEO, Boulevard Holdings

60. Sr. ZETA R. RIVERO, SPC

CEO, Perpetual Succour Hospital of Cebu, Inc.

61. Mr. FREDRICK "Rick" M. SANTOS

Chair and CEO, Santos Knight Frank Inc.

62. Mr. MICHAEL "Mike" G. TAN

COO, Asia Brewery Incorporated

63. Dr. REYNALDO "Rey" B. VEAPresident and CEO, Mapua University

MARCH 21

64. Atty. WALTER L. ABELA, JR.

Partner and Head, Tax and Corporate Services, Navarro Amper & Co./Deloitte

65. Mr. LEOPOLDO "Leo" P. DE GUZMAN

Chair and CEO, Marigold Estate Ventures Company,

66. Mr. ARUN RAMESH "Arun" MIRPURI

President, Philippine Grocers Food Exports, Inc.

67. Mr. WILLIAM CARLOS "William" UY

Chair and President, Parity Values, Inc.

MARCH 22

68. Mr. MARK DAVID "Mark" C. ALVAREZ

Managing Director Philippines, InSites Consulting

69. Mr. CARL LESTER "Carl" S. ANG

EVP, Multi-Rich Home Decors, Inc.

70. Mr. WILSON T. LEI YEE

CEO, Simply Moving Philippines, inc.

MARCH 24

71. Mr. EUGENE "Eug" S. ACEVEDO

President and CEO, Rizal Commercial Banking Corporation (RCBC)

72. Ms. MA. LUNA "Luna" E. CACANANDO

President and CEO, Small Business Corporation

MARCH 25

73. Ms. MARLETH S. CALANOG

Executive Director, Ateneo de Manila University Graduate School of Business Center for Continuing Education

74. Mrs. VICTORIA "Vicky" P. GARCHITORENA-ARPON

Consultant, Family Philanthropy and Corporate Social Responsibility March 25

75. Mr. JONATHAN JUAN "JJ" DC. MORENO

President and CEO, AF Payments Inc.

76. Mr. JESUS "Boboy" C. ROMERO

COO, Converge ICT Solutions Inc.

MARCH 27

77. Mr. MANUEL LOUIE "Louie" B. FERRER

Vice Chair, Megawide Construction Corporation

78. Mr. RODRIGO SEGURA

Partner and Senior Consultant, CMC Business Solutions, Inc.

MARCH 28

79. Atty. J. ANDRES "Andy" D. BAUTISTA

80. Mr. MENELEO "Ito" J. CARLOS JR.

President, RI Chemical Corporation

81. Sec. HERMINIO "Sonny" B. COLOMA JR.

Publisher, Manila Bulletin Publishing Corporation

82. Mr. WOLFGANG KURT "Wolfgang" HARLE Managing Director, Harle Philippines, Inc.

83. Mr. RAMON "Mon" S. MONZON

President and CEO, The Philippine Stock Exchange

84. Ms. LYNETTE ORTIZ

CEO, Standard Chartered Bank Inc.

85. Mr. JOSE ARNULFO "Wick" A. VELOSO

President and General Manager, Government Service Insurance System (GSIS)

MARCH 29

86. Mr. JOHN D. FORBES

Senior Adviser, AMCHAM Philippines

MARCH 30

87. Mr. JAIME "Jimmy" F. SINGSON

President, USA BPO, Inc.

88. Mr. VICTOR JOSE "Vic" TANCINCO

President and CEO, St. Peter Life Plan, Inc. March 30

MARCH 31

89. Sec. BENJAMIN "Ben" E. DIOKNO

Secretary, Department of Finance (DOF)

90. Mr. ROBERTO "Bobby" B. TAN

President, Philippine Deposit Insurance Corporation (PDIC)



FOR UPDATES ON MAP'S FORTHCOMING EVENTS

Please do the following:



Read the MAP MEMO MAP's weekly e-newsletter



Check your VIBER



Check your **EMAILS** regularly