

ELECTRONIC WEEKLY NEWSLETTER OF THE MANAGEMENT ASSOCIATION OF THE PHILIPPINES

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Atty. BENEDICTA DU-BALADAD

"MAPping the Future" column in INQUIRER

"Shared Prosperity: What CEOs should do"

November 6, 2023



Mr. EDGARDO "Ed" C. AMISTAD

"MAP Insights" column in BUSINESSWORLD

"The Saga of the farmers' unrequited toil in planting rice"

November 7, 2023

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Atty. BENEDICTA DU-BALADAD

ompanies are easily drawn into conversations about sustainability actions to provide access to economic opportunities, quality education, health care and social services, among others. Yet, why do most of us don't address income and wealth in societies? Why is there so little effort in creating social mobility and eliminating inequality and barriers?

These are the key points that the San Miguel Corp. (SMC) senior vice president and corporate sustainability advisor, Rita Imelda "Tatish" Palabyab, spoke about during the Oct. 11 Management Association of the Philippines (MAP) general membership meeting at Shangri-La The Fort.

multinational As the Philippines' conglomerate, SMC is expected by many Filipinos to articulate its purpose in taking its share in providing solutions to the most critical problem that the country is facingsocial inequality. Palabyab expressed that the company is indeed taking its actions and embracing this responsibility by creating opportunities that will uplift generations of Filipinos through the rewards of sustainable development and prosperity. She assured that this vision statement "has to do more with the country rather than San Miguel as a company."

"SMC's investments were mostly projects designed to drive economic growth on a large scale and directly impact millions of people daily," the SMC official added.

Some of the projects that SMC has championed thus far to better understand the creation of inclusive growth include the Bulacan Bulk Water Supply Project, in which 12 water districts in the province (200,000 households) were supplied with treated bulk water.

Over the last three years, SMC implemented its ambitious P3-billion cleanup effort and flood mitigation initiative to hoist tons of oil and solid waste from Pasig, Tullahan, and San Juan rivers. Massive cleanup and rehabilitation of the major river systems in Metro Manila, Pampanga, Cavite, and Bulacan were also covered, specifically the Meycauayan and Maycapiz-Taliptip rivers, among several others.

SMC also boasts of their Better World Community flagship project with four sectoral communities: Better World Tondo, Better World Diliman, Better World Cubao, and Better World Smokey Mountain. This aims to leverage idle and abandoned properties, and repurpose them for community and civic uses.

These projects are focused on the following: providing access to healthy food, clean water and education in communities at the bottom of the pyramid; women empowerment; health consultations; skills training; and workshops that cover diverse topics, such as violence against women, parenting challenges and gender equality.

Furthermore, such projects can encourage greater civic capacity and give the economically disadvantaged a voice in their communities, as well as share resources and experiences where they can create a safe space and a sense of belonging. However, the premise of capitalism may have a huge role to play in the core tension between businesses and a more sustainable future; hence, Palabyab encourages corporations to build efforts on lifting people out of poverty and raise standards as we can create more significant class impact by investing in our economy rather than focusing on the amount of product or service we can sell.

Empowering communities

"As corporations, we have the responsibility to build communities that are empowered, resilient and self-actuating not communities that are dependent on handouts because we don't build prosperity that way," she said.

While efforts are being undertaken by SMC to provide basic needs to our fellowmen, poverty should be seen in a different lens. To eliminate this heavy burden on our Filipino people, a more intentional approach should be done by urging the government to continue taking steps to further ensure that the economic gains will benefit our countrymen whose lives need uplifting the most.

As the president of MAP, I encourage all our members to support and take action on addressing social development issues, especially the lack of access to healthy food and quality education, employment, health and social services and financial services.

MAP continues to take big bold steps by driving flagship projects with these advocacies at the center. Aligned with our Campaign against Malnutrition and Child Stunting, we will continue to champion shared prosperity that contains a road map of commitments on how businesses can help uplift the poor out of poverty as manifested in their dealings toward their employees, customers, suppliers, communities where they operate, the environment and other stakeholders.

Shared prosperity requires a whole-ofsociety approach that goes proudly with our respective business interests. We can create a good and livable world if we are willing to collaborate among the enablers of action— the national government, local governments, other corporations, nongovernment al organizations and the beneficiaries themselves.

Converging the public, private and civil society will help solve the intractable problems today and shape the future that defines how the next generation remembers.

We should not leave anyone behind, especially our consumers and employees who make our businesses possible and prosper. It is time to give back in the best possible way and build a resilient world with a sustainable goal in mind.

As business organizations, it is important for us to understand the well-being of our employees and the people on the ground, not only as corporations and nation-builders but as decent human beings.

4 "The Saga of the farmers' unrequited toil in planting rice" (from page 1)



Mr. EDGARDO "Ed" C. AMISTAD

A popular ditty goes that "Planting rice is never fun. Bent from morn 'til the set of sun." Rice farmers nowadays would likely append to that folk ballad the lyrics, "planting rice ain't rewarding as well." After all, their average income is not quite enough to elevate them above the poverty threshold.

The plight of the farmers is rather ironic because rice is arguably our most precious commodity. It is consumed all day long, from breakfast to dinner, and anytime in between. Why then does cultivating this crop not bring about prosperity or comfort to the farmers?

There is of course a simple explanation for this phenomenon.

In determining how much profit farmers could make from planting rice, selling price is one of the most important factors to consider. The higher the selling price, the better off they would be.

Unfortunately for the farmers, their wellbeing goes against the consuming public's welfare. And in the clash of competing interests, the consuming public will always have the edge because politicians translate this into more votes. The farmers' lamentable condition is further aggravated by the fact that some commentators are pinning the blame on the farmers themselves. They claim local farmers are inefficient since they cannot produce enough rice during harvest, unlike their counterparts in the region. Moreover, they assert the farmers have been protected from competition for so long that they cannot match the lower price of rice from other countries. How accurate are the critics' assumptions?

Let us take first the issue of inefficiency that leads to low productivity. The accompanying table is a selected comparison of rice yield per hectare of rice producing countries in Asia.

TABLE 1

National average total rice production, harvested area, and average yield for Vietnam, Thailand, Myanmar, Philippines, and Cambodia between 2014 and 2018

Country	Total production (Mt)	Harvested area (Mha)	Average yield (t/ha)	Irrigated rice (as % of total rice area)
Vietnam	44.0	7.7	5.69	89
Thailand	30.1	10.0	3.01	21
Myanmar	25.9	6.8	3.83	17
Philippines	18.6	4.7	3.95	59
Cambodia	9.9	2.9	3.41	16

SOURCE: FAOSTAT, 2020 (HTTP://WWW.FAO.ORG/FAOSTAT/EN/#DATA/QC); YOU, ET/AL., 2014

The table clearly shows that our farmers are not doing that badly. We are second to Vietnam in terms of average ton yield per hectare. Thailand is a major exporter of rice only because their land area is double our own with a lower population base.

What about land fragmentation as the cause of our supposed inefficiency? I'm afraid this contention is not backed up by hard data. Our average rice farm is 1.3 hectares. Vietnam's is 0.5, Thailand's is 1.6, and Indonesia's is 0.3. The average in Asia is a meager one hectare.

Some might argue that even if our farmers were competitive in producing rice

⁵ per hectare, our total harvest would still not be enough to cover the rice requirements of our population. Hence, the need to cover the deficiency with imports.

There is no rebuttal to the above argument. It is elementary that if you don't have enough supply of a certain good, then you have no choice but to acquire it from somewhere else. But in doing so, we are again forgetting the bigger issue of reforming our agriculture sector, in general, and delivering the assistance needed by the farmers to be able to produce more rice, in particular.

I have heard foreign and local economists alike parroting the mantra that if we cannot produce a certain product, like rice, at the most competitive price, we would be better off buying it from other countries that can. They even cited Singapore as a perfect example. They said the Lion City's food security index is at the top 10 ranking and yet it does not produce most of its food requirements.

What those experts failed to mention is that Singapore's population is just a fraction of our own. Securing their rice requirements is not as daunting a task as ours.

In one conference I attended in the 1990s, former National Food Authority administrator Jesus T. Tanchanco, Sr. warned the proponents of rice import dependency that during the early years of Martial Law, we experienced a debilitating rice shortage. He recounted that he was given a "blank check" by then President Ferdinand Marcos, Sr. to procure from other countries all the rice supply we need at whatever price. Unfortunately, no country was willing to sell.

What saved the day for us was the willingness of the then ruling generals in Thailand to sell us some of our rice requirements. The balance was somehow covered by a bumper corn harvest, which was mixed with the rice being retailed to increase the volume.

Let's now go to the critical issue of uncompetitive pricing. We need not belabor the point that our locally produced rice is indeed priced higher than that in other countries in the region. The more appropriate question to ask though is, "Why is this the case?" Why can't our farmers produce rice at a lower cost? I can think of four major reasons behind this.

1. The high cost of inputs. Can the government do something to bring this down? If not, then we better think of price subsidies to have cheaper-priced rice.

2. The high number of calamities (typhoon, drought, etc.) that visit our country each year. The risk borne by our farmers is thus correspondingly higher, too.

3. The lack or absence of affordable credit to the farmers. There is a government bank mandated to cater to this need. Unfortunately, it has reneged on its obligation.

4. Inadequate post-harvest facilities, like field-drying machines, threshing, shed-drying, etc.

In all the above problems and concerns, the solutions are not within the farmers' grasp and control. All they can do is pray that those who are able to help will do their job.

In life, one of the best lessons we've learned is that in analyzing the sentiment or situation of a person, we must put ourselves in that person's shoes. I think it's time to put on the farmers' shoes. Let us feel for ourselves the burden, hardships, and frustrations they are enduring to put rice on our tables.

Finally, let us bear in mind that to succeed in providing the consuming public with enough rice at the lowest price possible, we must extend to the farmer the wherewithal to accomplish this goal for us.

Edgardo C. Amistad is a member of the Management Association of the Philippines. He is an adviser to the Philippine Disaster Resilience Foundation.

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edgardo.amistad@yahoo.com

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Shared prosperity: What CEOs should do

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"Shared Prosperity: What CEOs should do"

by Atty. BENEDICTA DU-BALADAD

President of MAP; Founding Partner and CEO of Du-Baladad and Associates (BDB Law)

> "MAPping the Future" Column in INQUIRER November 6, 2023

6/SI Opinion BusineseWorld THESEAS, HOVEMBER 7, 2028

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The saga of the farmers' unrequited toil in planting rice

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MAP INSIGHTS EDCARDO C. AMISTAD

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What about level frequestations in the cases of our supposed inet-ficiency? Providend this contaction is nonhocloselup by hard data. Spe-vertope rise from its 1.5, the clutters. Vietneen's is 0.5, Thailand's is 1.6, and Indonesis's its 0.1. The average incluin is a songree embeddee. Some might argue that even of one from truth argue that even of

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Philippine	18.6	4.7	3.95	.50
Cambida	82	2.8	14	¥-
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"The Saga of the farmers' unrequited toil in planting rice"

by Mr. EDGARDO "Ed" C. AMISTAD Member of theManagement Association of the Philippines (MAP); Adviser to the Philippine Disaster Resilience Foundation

> "MAP Insights" Column in BUSINESSWORLD November 7, 2023

⁰ ©M		3:26 - 4:05 PM	FIRESIDE 1 - AI and
CONF	ENERGENER 2023 2PM - 9PM D BALLEDOM, SHIERATON HANNIA, PALAT CITY		Ms. A <i>Paul</i> Mana Acum Inc. Ms. Four
PRO	GRAM – as of November 6, 2023		World Tran
1:30 - 2:00 PM	REGISTRATION		
Contraction of the second	OPENING CEREMONIES		
2:00 - 2:05 PM	Invocation / Philippine National Anthem		Mr. D
2:06 - 2:11 PM	Message from the Co-Presentor		Cirroly
	Mr. NEIL TRINIDAD Chief Marketing Officer GCash		
2:11 - 2:16 PM	Opening Remarks from the MAP President		Ms Ch GC
	Atty. BENEDICTA "Dick" DU-BALADAD Founding Partner and CEO,		
	Du-Baladad and Associates (BDB Law)		Moderator: Mr. RE
2:16 - 2:21 PM	Message from the MAP NextGen Committee Chair		Memb Comm
	Mr. CLIFF EALA President and CEO BS Works	4:06 - 4:50 PM	Awarding Ceremon
2:22 - 2:24 PM	AVP Theme Setter		TRANSFORMATION O 3rd SGV-MAP NextO Leadership Program
2:25 - 3:05 PM	OPENING KEYNOTE		Introduction and Ba 3rd SGV-MAP Nexto
	MY JOURNEY AS A BUILDER OF FINANCIAL INCLUSION: 5		Leadership Program Ms. RO
	Lessons for my Younger Self		FAJARD Partner
	Mr. CHRISTO GEORGIEV Country Manager and COO, FinScore, Inc.		Head, S Velayo
	Moderator:		AVP - A Look Back
	Ms. MARIA CORAZON "Corrie" D. PURISIMA		Appreciation to the
	Member, MAP NextGen Committee; Treasurer and		Recognition of the
	Head of Markets and Securities Services, HSBC Phils.		Awarding of Outsta Moderator: Ms. MA
3:06 - 3:25 PM	BREAK		MACA! Partner SGV a

Well-being at Work

URELIA PAULINE ine"G. FERMIN ging Director en Strategic Consulting



OMINIC "Doc" LIGOT ler, CEO and CTO /tix

SARA VENTURINA ief Data Officer ash



NE "R/" ALETA MA JR. er, MAP NextGen ittee; Executive Chief ation Officer, Mercato le Philippines, Inc.

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> SSANA "Rosing" A. 0 and PHL Consulting SyCip Gorres & Co. (SGV & Co.)

to our journey Coaches and Judges Participants

nding Leader

RIA KATHRINA "Kaye" A-PEÑA for Consulting CO.

4:51 - 5:30 PM	FIRESIDE 2 Succession: Where Are You Taking Us?	5:50 - 6:10 PM		R FROM GRAND BALLROOM OR) TO THE COLLAB (2nd FLC
	(with next-generation family conglomerates)	6:11 - 7:10 PM	SPEED NI (Upper D	ETWORKING AT THE COLLAB
	Ms. ANA MARIA A. DELGADO Institutional Banking Head, Chief Custome Experience Officer ar Chief Digital Channel Officer, Union Bank o the Philippines	d s	Ŕ	Ms. MARIA GEORGIANN "George"E. CARLOS Member, MAP Nextgen Committee; Founder an Leader, Fetch! Naturals
	Mr. ALVIN LAO President and CEO	7:10 - 7:20 PM	from 6:2 TRANSFE	6 PM to 9:00 PM R FROM UPPER DECK TO
	D & L Industries, Inc	7:21 - 9:00 PM	FREE-FLO	ECK OF COLLAB W NETWORKING COCKTAILS (Lower Deck)
		8:45 PM	RAFFLE	
	Ms. SHEILA LINA Chief Transformation Officer AIR21 Holdings, Inc.		CLOSING	REMARKS Mr. CLIFF EALA Chair MAP NextGen Comm
	Ms. ISABELLE THERES YAP Executive Director an			
	Vice President East West Banking C	010	REGISTR	RATION FEES
		Member		P3,000
		Guest		P5,000
	Ms. MARIANA BEAT E. ZOBEL DE AYALA SVP and Head of the Leasing and Hospita Group, Ayala Land, Moderator: Mr. VLADIMIR "V/" M. MANUEL Member, MAP NextGen Committee President and CEO, adVVa Solutions			P3,000 TED ATTIRE
5:31 – 5:50 PM	CLOSING KEYNOTE EMBEDDED INNOVATI 7 Steps to Creating Compelling Value Mr. ROLAN MARCO U. GARCIA			
	Founding CEO & Managing Partner Embiggen Group			
	(NO Q&A for this session)			

FLOOR) TO THE COLLAB (2nd FLOOR) D NETWORKING AT THE COLLAB er Deck) Ms. MARIA GEORGIANNA "George" E. CARLOS Member, MAP Nextgen Committee; Founder and Pack Leader, Fetch! Naturals HIM CUSTODIO to play music 6:26 PM to 9:00 PM SFER FROM UPPER DECK TO ER DECK OF COLLAB FLOW NETWORKING COCKTAILS AT THE AB (Lower Deck) LE ING REMARKS Mr. CLIFF EALA Chair MAP NextGen Committee

STRATION FEES

Member	P3,000
Guest	P5,000
Academe/Government	P3,000

ESTED ATTIRE





BEREGESE

TATATIT



ASEAN Supply Chain Synergy in the AI Era for Cohesion and Growth 15th-16th November 2023 | Manila Ballroom, Marriott Hotel, Philippines

LOGISTICS





Charlie P. Villasenor Chairman and CEO Pro ocurement & Supply Institute of Asia and Transprocure

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Michelle Alarcon President Analytics Association of the Philippines (AAP)



Ma. Katreena Pillejera ountry Manage 610



Paul Jackson Regio & HK Zycus





Barry Elliott Managing Director ABF1 Consulting Limited of Hong Kong



Dr. Javier Yanez Arenas MBA Director University of Glasgow



Alvin Limqueco,CFA Chief Supply Chain Officer **Philippine Airlines**



Jan de Leon Contractor, Regional Director of Strategic Alliances Association for Supply Chain Management (ASCM)



Nestor Martin "Jun" C. Marfori, Jr. Director, Trainer, Senior Consultant & Executive Coach POWERin 111



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որոնինըն

Wee Lian Hong Head of Program Futura, Procurement Business cellence, Group Procurement Petronas Exceller



Dr. Martin Schreiner ice President of Global Operations Vishay I tertechnology, Inc.



Vice President



Beth Morgan



Mudzakir Minister Embassy of the Republic of



Jonathan Ravelas, CTA Executive Directo Society of Technical Analysts (STA) of the Philippines



Tess Owen Retired Vice President of Macy's CA; and Senior Trainor & Consultant of Procurement & Supply Institute of Asia



Dinah Salonga Balo Wisdom Institute for Leadership and Global Advancement (WILGA)



Samik Biswas Partner and Associate Director Boston Consulting Group (BCG)



Sheila Lohien Chief Executive Officer Lobien Realty Group



Catherine Lipana-Gomez Deals & Corporate Finance and ESG Partner PWCI



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Philippines

MAP GOLF CUP 2023 10 for Corporate Social Responsibility

NOVEMBER 21, 2023 | TUESDAY

6:30AM - 2:30PM | Wack Wack Golf and Country Club



BENEFICIARY



REGISTRATION RATES

MAP Member or Guest		
Wack Wack Member	P3,000	
Non-Wack Wack Member	P8,500	

PARTNERS

DIAMOND PARTNER



NENDER FIRM OF wts global





GOLD PARTNERS

SILVER PARTNERS











SM INVESTMENTS BD()



HOLE PARTNERS

Aboitiz Power Corporation = Ayala Corporation = Camp John Hay Manor = C&G Law DDB Philippines El Construction Co. Emmanuel C Alcantara & Associates Law Offices Gardenia Bakeries (Phils.) = International SOS (Phils.) = Metro Retail Stores Group MRT Development Corporation

Novellino Wines

One Meralco Foundation Philippine Coffee Board = Reyes Tacandong & Co. (RT&Co.) = Robinsons Bank Corporation Romulo Law Offices
Suarez & Narvasa Law Office
UnionBank

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LUCA BRUGNOLI

2022 BBC BEST MALE CHORISTER OF THE YEAR

NOVEMBER 22, 2023 8:00PM LIVE AT **CARLOS P. ROMULO AUDITORIUM RCBC PLAZA**

WITH STEINWAY ARTIST & GLOBAL AMBASSADOR, DOMINIC FERRIS,

BRITISH DANCER, DARCEY REDMAN AND PHILIPPINE SOPRANO SINGER FROM NAMCYA, **REGINA SABAN**

TICKETS ARE AVAILABLE AT



PREMIUM: PHP 3,000 CHOICE: PHP 2,000

BALCONY: PHP 1,000 GALLERY: PHP 500

EXCLUSIVE OF TICKET CHARGE

THIS CONCERT IS FOR THE BENEFIT OF UNDERPRIVILEGED CHILDREN. AND SCHOLARS OF NATIONAL **MUSIC COMPETITIONS FOR YOUNG ARTISTS FOUNDATION (NAMCYA)**



MAP Annual General Membership Meeting and MAP Management Person of the Year 2023 • AWARDING CEREMONY •

November 28, 2023 | Tuesday 11:30AM - 2:00PM Grand Ballroom A & B, Level 3, Shangri-La The Fort

Awardee





Please wear FILIPINIANA / BARONG.

Circular No. 065 - 2023

PART 1



 MAP Member
 FREE

 Guest
 P2,500

GOLD SPONSOR



Circular No. 070 - 2023

"The Business MAP" segment of MAP in CNN Philippines' "The Final Word with Rico Hizon"

EVERY WEDNESDAY



September 27, 2023 Assessing Marcos' rejection of proposed cut in rice tariffs | The Final Word featuring Dr. Cielito F. Habito, Governor-in-Charge of MAP Agribusiness Committee

Watch this episode through: https://www.youtube.com/watch?v=6DI7LjMOhiU



October 4, 2023

Supporting PH tourism's recovery, resiliency | The Final Word featuring Ms. Alma Jimenez, Adviser for MAP Flagship Programs; Vice Chair of MAP Tourism Committee; and Chair of MAP CEO Conference Committee

Watch this episode through: https://youtu.be/dHj_TfWrCX8?si=ISpTNVYhWGsAyYxS



October 11, 2023

Supporting PH start-ups, emerging businesses | The Final Word featuring Atty. Alex Cabrera, MAP Vice President and Governor-in-Charge of the MAP Tech Start-up Committee

Watch this episode through: https://www.youtube.com/watch?v=Bu5_5jauBIE



October 25, 2023 Achieving, shaping success for younger generations | The Final Word featuring Mr. CLIFF EALA Chair of the MAP NextGen Committee

Watch this episode through: https://youtu.be/1z7hksvLJzU?si=F-KsLiXO0eOKQPUXh



October 18, 2023 Branding PH as tourist, investment destination | The Final Word featuring Mr. JUNIE DEL MUNDO, Chair of the MAP Tourism Committee

Watch this episode through: https://www.youtube.com/watch?v=UIn_lgDb3LQ



July 12, 2023 MAP GMM on Business Opportunities in ASEAN





MAP Activities (loop)

MAI	National Priorities on Environme			
Speaker:			A Project of MAP Em	dronment Committe Emcee:
	Dr. REGIE CASAS	Arty. ALEX CABRERA	Mr. REX DRILON B Chair	Ms. AGNES GERVACI
Secretary MARIA ANTONIA YULO LOYZAGA DENR	(Panel Chair) Chair MAP Environment Committee	Governor-in-Ourge MAP Cluster on ESG June 14, 2023 11	Chair MAP Shared Prosperity Committee :30 AM Bonifacio Hall,	MAP Environment Coromittee
		MAP Partners for 2023	Silver Sacasars	
BDBLaw	Gold Spanar		рис 🤱 🔞 смласт	STMENTS BOO

About MAP



MAP Campaign against Malnutrition and Child Stunting



February 8, 2023 MAP Economic Briefing and General Membership Meeting (GMM)

MAP GMM on "National Priorities on Environment, Natural Resources and Climate Change"



March 8, 2023 MAP General Membership Meeting (GMM) on International Women's Day

MAP

75th MAP Inaugural Meeting 2023

Guest Speaker and Inducting Officer Chief Justice ALEXANDER G. GESMUNDO Supreme Court of the Philippines

January 31, 2023 MAP Inaugural Meeting and Induction of MAP 2023 Board of Governors



November 22, 2022

MAP Annual General Membership Meeting and "MAP Management Man of the Year 2022" Awarding Ceremony



October 13, 2022 MAP GMM



September 8, 2022 MAP - PMAP Joint GMM



July 14, 2022 MAP GMM



November 11, 2022 3rd MAP NextGen Conference 2022



September 13, 2022 MAP International CEO Hybrid Conference



August 19, 2022 MAP GMM



July 1, 2022 MAP Webinar



June 23, 2022 MAP GMM



May 2, 2022 MAP Webinar



May 19, 2022 MAP GMM



April 29, 2022 MAP Webinar



April 29, 2022 MAP Webinar

TO THE FOLLOWING MAP MEMBERS WHO WILL BE CELEBRATING THEIR BIRTHDAYS WITHIN NOVEMBER 2023!

NOVEMBER 1

18

Mr. JUAN MANUEL HOYOS President, Nissan Philippines, Inc.

NOVEMBER 2

Mr. BENEDICT "Benny" QUE General Manager, Golden Prince Hotels & Suites (Cebu) Mr. ROMEO "Romy" D. UYAN JR. COO, China Banking Corporation

NOVEMBER 3

Ms. NERISSA "Neri" S. REYES. President, AVANTI People Partnership International, Inc.

NOVEMBER 4

Mr. JERAHMEEL FANDRALL "Jer" B. CHEN Chief Innovation Officer, National Development Company (NDC)

Mr. CHARLES A. GAMO Director, Strategic Investments, PTC Holdings

Ms. GWENDOLYN "Gwen" DE LARA KELLEY Chief Technology Officer, The Insular Life Assurance Co., Ltd.

Mr. EDCARDO "Ed" G. LACSON President, MIS Maritime Corporation

Atty. CAROLINA FRANCISCA "Carol" A. RACELIS

General Counsel and Tax Partner and EY Asean Tax Quality Leader, SGV & Co. (EY Philippines)

Ms. KRISTINE "Tin" ROMANO Managing Partner, McKinsey & Company

Mr. DONAVAN YU CEO, Journeytech, Inc.

NOVEMBER 5

Mr. FEDERICO "Fred" V. BORROMEO

Mr. ANTONIO "Tito" A. HENSON Chair and CEO, Access and Projects Management, Inc.

NOVEMBER 6

Mr. J.V. EMMANUEL "Jocot" A. DE DIOS President and CEO, Manila Water Company, Inc.

Mr. DENIS H. NIXON President, Cornerstone Performance International Inc.

Mr. ROBERT JASON "Jason" TORRES Head of Corporate Affairs Group, Megawide Construction Corporation

NOVEMBER 7

Mr. J. ANTONIO "Jun" A. CABANGON JR. Chair and CEO, Fortune General Insurance Corporation

NOVEMBER 8

Mr. JOSE MARI "Jomari" H. BANZON President, SM Development Corporation

Mr. OSCAR J. HILADO Chair Emeritus, PHINMA Corporation

TO THE FOLLOWING MAP MEMBERS WHO WILL BE CELEBRATING THEIR BIRTHDAYS WITHIN NOVEMBER 2023!

NOVEMBER 9

Ms. MINUEL CARMELA "Mela" N. FRANCO EVP and Chief Corporate Officer, Vivant Corporation

Engr. FERDINAND "Ferdi" G. INACAY Exec. Adviser to the Council, Global Comfort Group Corp.

Mr. MICHAEL "Mike" P. LIWANAG SVP and Chief of Staff to the JGS CEO and President, JG Summit Holdings, Inc.

Mr. RENATO "Rene" C. SUNICO

Mr. SALVADOR "Dory" G. TIRONA President, COO and CFO, Lopez Holdings Corporation

NOVEMBER 10

Atty. EMERICO "Rico" O. DE GUZMAN Of Counsel, ACCRALAW

Mr. WILLIAM "Willy" L. LIM President, Eastern Wire Manufacturing , Inc.

Mr. MANUEL "Dmi" LOZANO SVP, CFO and CIO, Aboitiz Equity Ventures, Inc.

Mr. JOSE "Joe" E. MADDATU Managing Director, ENZI Corporation

NOVEMBER 11

Mr. FELIX ENRICO "Rico" R. ALFILER Vice Chair, Philippine National Bank (PNB) VP JEJOMAR "Jojo" C. BINAY Former VP, Republic of the Philippines

Atty. FREDIERIC "Eric" B. LANDICHO Managing Partner and CEO, Landicho Abela & Co. (LACO)

Mr. GUILLERMO "Guilly" D. LUCHANGCO Chair and CEO, The ICCP Group of Companies Ms. LOURDES GRACE "Grace/Des" B. MAPALAD President, TransGlobal Consolidators, Inc.

Mr. BENJIE "Benjie" YAP Chair and CEO, Unilever Philippines

NOVEMBER 12

Mr. ARISTOTLE JOSEPH "AJ" C. ADIVISO CEO, President and General Manager, SA Technologies Philippines, Inc.

Ms. ROSITA CERES "Nanette" LEGASPI-AGUAS Human Resources Head, UL Skin Sciences Incorporated, United Laboratories Inc.

Ms. ANFENG "Jane Wan" WAN VP - Business Development, Philippine Oppo Mobile Technology Inc.

NOVEMBER 13

Atty. SAMUEL "Sammy" O. ABELLERA Chair and President, Kamayan International, Inc.

NOVEMBER 14

Mr. IBRAHIM "Ibba" R. BERNARDO Co-Founder, Packworks

Ms. DORIS MAGSAYSAY HO President and CEO, Magsaysay Maritime Corporation

Mr. VIRGILIO "Ver" L. PEÑA Director, Everest Academy Manila

Gov. AMANDO "Say" M. TETANGCO JR. Chair, SM Investments Corporation (SMIC)

NOVEMBER 15

Mr. KELVIN ANG CEO, AIA Philippines (formerly AIA Philam Life)

Mr. CLARO "Cid" P. BONILLA CFO, UNO Digital Bank / UNObank, Inc.

TO THE FOLLOWING MAP MEMBERS WHO WILL BE CELEBRATING THEIR BIRTHDAYS WITHIN NOVEMBER 2023!

NOVEMBER 16

Ms. MA. SALVE "Salve" I. DUPLITO President, Empower and Transform, OPC Ms. FAY ANGELICA "Fay" SUPREMO

Ms. MARIA ROWENA VICTORIA "Row" M. TOMELDAN

President and CEO, AyalaLand Logistics Holdings Corporation

NOVEMBER 17

Mr. CARLOS "Do" C. EJERCITO Chair, Northern Access Mining Inc. (NAMI) Mr. ALBERT MITCHELL "Mitch" LARRAZABAL LOCSIN FVP, PLDT, Inc.

Mayor CEZAR T. "Cezar/Zar" QUIAMBAO Mayor, Municipality of Bayambang, Pangasinan

NOVEMBER 18

Dr. FERMIN D. ADRIANO Independent Consultant, World Bank

Mr. DOM FREDRICK "Dom" S. ANDAYA Senior Director and Head of Tenant Representation, Colliers Philippines

Mr. EFREN C. CARINGAL JR. COO, Insular Life or InLife

Mr. AMADO "Odon" DEL ROSARIO Corporate Affairs Director, PGA Cars, Inc.

NOVEMBER 19

Consul-Gen. VICENTE "Vince" J. CARLOS Honorary Consul General, Consulate of the Republic of Cote d'Ivoire

Ms. CELESTE M. JOVENIR

Special Projects Lead on ESG Transformation Initiative, ACEN Corporation

Mr. AUGUSTO "Gus" C. LAGMAN President, Logic Management, Inc.

NOVEMBER 20

Ms. ROSSANA "Rosing" A. FAJARDO Partner and PH Consulting Head, SGV & Co. (EY Philippines)

Mr. KRISTOFFER EDUARD "Toff" M. RADA Head of Public Policy and Government Relations for the Philippines, Malaysia and Brunei, ByteDance

NOVEMBER 21

Mr. ANTHONY "Tony" B. SOTELO President and CEO, J Anthony Management Consultants, Inc.

Ms. ANNBEL "Ambe" C. TIERRO Country Managing Director, Accenture, Inc. (Philippines)

NOVEMBER 22

Ms. MARIA GRACIA PIA "Pia" L. ARELLANO President and CEO, Transunion Information Solutions, Inc.

Ms. MARIA CECILIA "Lia" O. FRANCISCO Founder and CEO, CreditBPO Tech, Inc.

Mr. CECILIO PAUL "Paul" D. SAN PEDRO President and CEO, Sterling Bank of Asia, Inc.

NOVEMBER 23

Mr. LANCE Y. GOKONGWEI President and COO, JG Summit Holdings, Inc.

Ms. KATHRINA "Karrie" CAPELLAN ILAGAN Managing Director, Cisco Systems Management B.V.

Mr. HERNAN P. SAN LUIS Treasurer, Beyond Property Management Services

TO THE FOLLOWING MAP MEMBERS WHO WILL BE CELEBRATING THEIR BIRTHDAYS WITHIN NOVEMBER 2023!

NOVEMBER 24

21

Mr. JOSE EDUARDO "Joey" B. ANTONIO Chair, Century Properties Group, Inc.

Mr. REGINALDO ANTHONY "Reggie" B. CARIASO

SVP and Head of Strategy, Products and Support - Corporate Banking, Bank of the Philippine Islands (BPI)

Ms. MARIA VICTORIA "Marivic" C. ESPAÑO Former Chair and CEO, P&A Grant Thornton Ms. MARIA CRISTINA "Teh" R. OPINION President and CEO, bneXt

Mr. STEVEN TAN President and CEO, Bermaz Auto Philippines, Inc.

NOVEMBER 25

Mr. ANTONIO "Tony" S. LOPEZ President and CEO, BizNewsAsia Philippines, Inc.

NOVEMBER 26

Mr. RAY SILVESTRE "Ray" N. CANILAO President and CEO, Global Executive Solutions Group, Inc.

Mr. NAPOLEON "Polly" L. NAZARENO Amb. ALFREDO "Fred" M. YAO Chair, Zesto Corporation

NOVEMBER 27

Mr. JOHN REINIER "Reinier" H. DIZON VP for Strategy and Business Development, Republic Cement & Building Materials, Inc.

Mr. RUDY G. FULO President, Çargohaus, Inc.

Ms. ELIZABETH "Beth" H. LEE CEO, eMotors, Inc. Mr. ANTONIO "Tony" A. LOPA Chair and President, EquitiWorld Securities, Inc.

Ms. VICKY CASTILLO "Vicky" L. TAN Deputy President, SteelAsia Manufacturing Corporation

NOVEMBER 28

Mr. RENATO "Rene" M. TANSECO Chair and CEO, Automated Technology (Philippines), Inc.

NOVEMBER 29

Ms. KATHERINE "Trin" P. CUSTODIO Executive Director, World Wide Fund for Nature or WWF Philippines

Mr. IAN R. GARCIA CEO, TSM Shipping (Phils.), Inc.

NOVEMBER 30

Ms. MAUREEN EVA BELEN Vice President, Centre Medicale Internationale

Mr. J. CARLITOS "Itos" G. CRUZ

Ms. MARIANNE "Maan" B. HONTIVEROS Managing Director, CEO Advisors, Inc.



FOR UPDATES ON MAP'S FORTHCOMING EVENTS

Please do the following:



Read the MAP MEMO MAP's weekly e-newsletter



Check your VIBER



Check your EMAILS regularly

Contact the MA Secretariat for more information through: Tel.: +632 7751-1151 to 52 E-mail: map@map.org.ph / map.philippines@map.org.ph